JEFFERSON SCHOOL DISTRICT
REQUEST FOR QUOTATION RFQ # JSD-0122-01

TITLE: 2023/24 Chromebooks/Chromebook Carts

USING AGENCY: JEFFERSON SCHOOL DISTRICT

ISSUE DATE: 01/22/2024

ISSUING AGENCY: Jefferson School District Technology Department

Proposals subject to the conditions made a part hereof will be received until **10:00 AM PST, 02/09/2024** for furnishing goods and/or services described herein. Results of the proposal will be available upon approval by the Jefferson School District Board of Education. Requests for clarification of this RFQ must be submitted in writing via email to nwatson@jsdtracy.com with a copy to jbridges@jsdtracy.com. Any such request must be received by the Director of Technology, 1219 Whispering Wind Dr., Tracy, CA 95377, **01/29/2024 by 2:00 PM PST**. The Director of Technology or his/her designee will make a response or determination of each request made by a proposer pursuant to this procedure. The written response or determination will be posted on http://www.jeffersonschooldistrict.com under Departments>Technology/Quotes.

The Jefferson School District Board of Education has the right to reject any and/or all proposals. Any proposals received after **10:00 AM PST, 02/09/2024** will not be considered for inclusion. Your proposal must conform to the specifications listed below or it will be rejected. Vendors are cautioned that this is a request for quotes, not a request to contract, and the district reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of Jefferson School District.

Proposals must be valid for a minimum period of **sixty (60) Total Days** from proposal submission date of **02/09/2024.**

Proposals must be emailed to: Jefferson School District, Attn: Nick Watson, nwatson@jsdtracy.com. The name of the proposer and the wording "**RFQ # JSD-0122-01** must be in the subject line.

Direct all inquiries for this RFQ to:

Nick Watson
Office of Technology
209-836-3388
nwatson@jsdtracy.com

Send all proposals for this RFQ to:

RE: RFQ # JSD-0920-01
Nick Watson
Director of Technology
E-mail: nwatson@jsdtracy.com

INTRODUCTION

Jefferson School District is looking to refresh and expand our current student-computing environment. Chromebooks have been determined to be the device most suitable for the current needs of the school district. The rapid boot time, remote management, previous use of Google Workspace, and initial cost are all factors in this decision.

We are seeking qualified responder(s) to supply the following Goods and/or Services. This equipment must comply with the following **MINIMUM** specifications:

Chromebook Specifications – QTY 1070

Condition:	New
OS:	Chrome OS™
Processor:	Current Gen Intel or AMD processor
Memory:	**8GB minimum**
Storage:	32GB minimum
Display:	14" diagonal **Touchscreen** (1366 x 768) (HD) or better
Warranty:	1-year limited warranty
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA
Additional:	Any other additional accessories and materials necessary for the equipment

Current District Standard

HP Chromebook 14 G7 Touchscreen

Licensing – QTY 1070

Licensing for Management Console from Google

Chromebook Cart Specifications – QTY 23

Condition:	New
Capacity:	32 or more 14" Chromebooks
Organization:	Must include cable management system
Security:	Access doors must be secured with lock and key
Mobility:	Cart must include casters w/ lock
Assembly:	Cart must ship fully assembled
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA

Current District Standard

JAR-Systems Elevate USB-C Charging Cart MC-6000

*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

COST SHEET

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: _____

Licensing for Management Console from Google – QTY 1070

Cost: _____

Chromebook Carts – QTY 23

Cost: _____

CA State Recycling Fee for ALL Items

Cost: _____

CA Sales Tax for ALL Items

Cost: _____

Shipping for ALL Items

Cost: _____

TOTAL PROPOSAL COST

Cost: _____

ODP Business Solutions
6600 North Military Trail
Boca Raton, Florida 33496
United States
https://www.odpbusiness.com
(P) 1-800-463-3768

Quotation (Open)

Date
Jan 29, 2024 10:19 AM EST

Modified Date
Feb 05, 2024 10:42 AM EST

Quote #
131213 - rev 1 of 1

Description

SalesRep
Villa, Michael
(P) 512.420.3494

Customer Contact

Customer
Jefferson School District (89094763)
7500 W Linne Road
TCPN R5023
Tracy, CA 95377
United States

Bill To
Jefferson School District
7500 W Linne Road
TCPN R5023
Tracy, CA 95377
United States

Ship To
Jefferson School District
7500 W Linne Road
TCPN R5023
Tracy, CA 95377
United States

Customer PO:	**Terms:** Undefined	**Ship Via:** UPS Ground
Special Instructions:		**Carrier Account #:**

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		HP Chromebook 14 G7 Intel Celeron - N4500 / up to 2.8 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 32 GB eMMC - 14" touchscreen 1366 x 768 (HD) - 802.11a/b/g/n/ac/ax - jet black - kbd: US	3V2T8UT#ABA	Yes	1070	$229.95	$246,046.50
2		Google Chrome OS Management Console License - academic	CROS-SW-DIS-EDU-NEW	Yes	1070	$30.03	$32,132.10
3		JAR Systems Elevate Cart (charge only) - for 30 tablets / notebooks - lockable	MC-6032-USBC	Yes	23	$2,170.46	$49,920.58

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability. This quote is subject to ODP Business Solutions Standard Terms and Conditions.

Subtotal:	**$328,099.18**
Tax (.0000%):	$0.00
Shipping:	$0.00
Total:	**$328,099.18**

REFUNDS AND EXCHANGES

Your complete satisfaction is our primary concern. At Office Depot, we want to be sure that every purchase is the right one for You. If You are dissatisfied with Your purchase for any reason, You may return most items in their original packaging within 30 days of purchase for a replacement or full refund.

Exceptions:

- Furniture, Computers and Business Machines with accessories in original packaging can be returned within 14 days after purchase for a full refund.
- Opened Computers, Business Machines and Software (with accessories and original packaging) can be exchanged for the same item within 14 days of purchase.
- Special Order Products may not be returned or exchanged. This includes items that are not stocked in one of our warehouses and/or are indicated as SPECIAL ORDER.

Large Technology Items and Freight Delivery:
Standard Delivery Service is available for large technology items (greater than 70 lbs.). In most instances, there is no fee for Standard Delivery. These items are delivered by freight trucks that are approximately 56 inches above the ground. These trucks are designed to load and unload items at a loading dock. Most items require a fork-lift. Liftgate Delivery Service is available at an additional fee.

What is liftgate service?

- A liftgate is a device used to lower items from the tractor trailer level to the ground. It is ideal for deliveries to residential areas or commercial areas that do not have a loading dock.

How do I determine if I need liftgate delivery?

- If Your delivery location does not have a loading dock and/or a forklift to remove heavy items from the truck, You need a liftgate.
- If Your delivery location has a loading dock, but the items in Your shipment are too heavy for You to remove from the truck, and you do not

have a forklift, You need a liftgate.

- If there is not a carrier terminal in your area and/or You cannot drive to the closest carrier terminal to pick up the freight from the carrier, You need a liftgate.
- If You need liftgate service, You should select the “Freight with Liftgate” option at checkout.
- Liftgate delivery fees are based on the carrier, delivery location and delivery service You request. Fees will be noted at checkout.
- If You do not select Freight Delivery at checkout but You require liftgate service, Your delivery may be delayed and additional charges will apply.

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COST SHEET

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Chromebooks – QTY 1070

Cost: $296,892.90

Licensing for Management Console from Google – QTY 1070

Cost: $26,974.70

Chromebook Carts – QTY 23

Cost: $21,453.02

CA State Recycling Fee for ALL Items

Cost: $4,280.00

CA Sales Tax for ALL Items

Cost: $24,038.12

Shipping for ALL Items

Cost: $0.00

TOTAL PROPOSAL COST

Cost: $346,664.04

DELL EDUCATION CHROMEBOOK

3110 and 3110 2-in-1

A world of learning, waiting to be discovered.

DELL Technologies

3110 Laptop

Connect to a world of learning.

Purpose-built for education and rigorously tested, the Chromebook 3110 stands up to anytime, anywhere student use. Optional LTE makes the world your classroom, empowering reliable connectivity and helping to ensure that all learners have equal access to technology.

Intel® Dual Core/Quad Core Celeron Processor

Optional low-light camera and dual mics

Optional Mobile Broadband LTE to help ensure that all students have equal access to technology

Standard WiFi6 for fast wireless performance, expanded capacity, and more efficient bandwidth

Rounded corners and rubberized edges to **minimize drop impacts**

Survives 48" drops onto plywood and 30" drops onto steel

Survives thousands of 4-inch micro drops from multiple angles

11.6" screen with Optional Touch Screen

Designed with **spill-resistant, captive keys** that survive 12oz of liquid spill

Google Auto Update support through June 2030

Endures tens of thousands of hinge-cycle tests (the opening and closing of the system)

Up to 10 hours battery life to power through every day

3110 2-in-1

Inspire creativity

Encourage collaboration and discovery with the highly durable Chromebook 3110 2-in-1. The 2-in-1 allows for learning from any angle or mode - flat, tent, tablet or laptop. Empower learning with USI Pen Support, World-Facing Camera, and scratch-resistant Dragontrail Pro glass.

Optional World-facing camera provides dual camera support to take advantage of full-screen viewing while recording videos and taking pictures

Standard WiFi6 for fast wireless performance, expanded capacity, and more efficient bandwidth

Survives thousands of 4-inch micro drops from multiple angles

360-degree convertible, supporting four modes (flat, tent, tablet or laptop) for viewing and collaborating

Survives 48" drops onto plywood and 30" drops onto steel

Optional USI active pen provides a natural pen-on-paper writing experience for enhanced learning

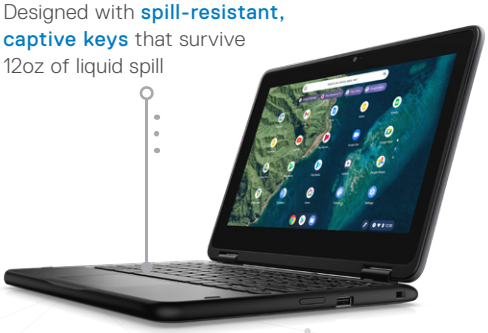
11.6" scratch-resistant **Dragontrail Pro display** with Touch Screen

Google Auto Update support through June 2030

Endures tens of thousands of hinge-cycle tests (the opening and closing of the system)

Up to 10 hours battery life to power through every day

Designed with **spill-resistant, captive keys** that survive 12oz of liquid spill



Intel® Dual Core/Quad Core Celeron Processor

3110 and 3110 2-in-1

Performance to power through

With Dual/Quad Core Celeron processor, memory up to 8GB RAM (on Laptop, up to 4GB RAM in North America and Canada), storage up to 64GB eMMC, and up to 10 hours of battery life, students can enjoy uninterrupted learning throughout the school day. USB Type-C™ connectivity provides greater flexibility, including charging, display support, and data transfer. WiFi 6 empowers faster speed, increased capacity, and better power efficiency.

Designed kid-tough and tested beyond conventional standards

Thoughtfully engineered with a spill-resistant keyboard and captive keys, plus rubberized edges and rounded corners to minimize drop impacts. On the 2-in-1, the Dragontrail Pro glass provides scratch resistance, plus better drop protection for the screen. Testing is based on the real-world evaluation of cumulative impacts over time. In addition to passing 17 MILSTD 810H tests, it survives tens of thousands of hinge-cycle tests (the opening and closing of the device), and endures thousands of micro-drops, 4-inch drops from multiple angles that simulate every day student use.

Serviceability made easy

The system is designed so that it can be repaired easily and with minimal downtime, saving IT staffs invaluable time and cost. The top-mounted keyboards are easily replaceable, and the captive screws remain attached to chassis, thus eliminating the potential loss of material. And, Dell's TechCrew program trains students to become certified Dell technicians, capable of working on Dell hardware for their peers and educators.

Student Technology Services[1] solve the tough technnology challenges that schools uniquely face.

From deployment, to support, maintenance, and fleet retirement, Dell provides year-round, behind-the-scenes IT support to help your students soar.

Complete deployment
Ensure the first day of school goes off without a hitch.

Hardware and Software support
Peace of mind that maintenance issues won't impact valuable learning time.

Unlock value to invest in next year
Securely and responsibly retire IT equipment and unlock value in existing assets to put towards new technology for next year.

Connected Provisioning Devices are provisioned in the factory and managed from the cloud so they're tailored for faculty and students on first boot.	**ProSupport Plus** Combines everything you need to support your fleet of Dell PCs – 24x7 priority access to expert support, accidental damage repair and automated proactive issue prevention and resolution (on Windows-based devices)	**Asset Recovery Services** When devices are at the end of their lifecycle, we'll help with resale and recycling, data security, asset removal, environmental compliance and reporting so you can transition into new technology responsibly and quickly.
TechDirect Dell's one-stop online portal used to open and track cases, look up device entitlements and manage renewals.	**Accidental Damage** Coverage for drops, spills and surges (1 incident / device / contract year). Consider bundling AD with CHS to achieve maximum protection.	**Ready Image with Self-Healing Image Recovery** We know that supporting an increasingly remote workforce is not easy, so Dell has integrated the Ready Image with our Self-Healing Image Recovery service which offers IT administrators cloud control of remote image recovery. Users can initiate the recovery, but administrators have all the control.
Exceptional end-to-end deployment services Dell can help with whatever start up headaches you face from imaging and configuration, asset management, logistics, delivery options, trash removal, installation or Day One distribution.	☆ **Comprehensive Hardware Support** CHS gives you ultra-flexible budget-friendly repair coverage for unexpected mishaps. • Repair or replace devices matter what happens – accidental and intentional damage, battery replacement, and non-cosmetic wear and tear • Flexible options based on incidents, not devices • No diagnosis needed – just mail in the system	**Managed Detection and Response** Dell Technologies Managed Detection and Response powered by Secureworks® Taegis™ XDR is a fully managed, end-to-end, 24x7 cybersecurity service that monitors, detects, investigates and responds to threats across the entire IT environment.

☆ Exclusive offer for K12 only

The Dell Services Difference

READY TO GO
Systems provisioned before school starts

EXCEPTIONAL COVERAGE
Avoid unexpected expenses from accidental drops and spills

EASY TO MANAGE
Minimal IT effort to manage needs throughout the school year

EASY BUDGETING
Eliminate off-cycle budget requests

FAST REPAIR
Convenient, fast system repair for minimal classroom disruption

YEAR-ROUND SERVICES
Optimized IT lifecycle from one school year to the next

"When you get into work and see the ransom notes and demands from threat actors, it drives home that there's 11,000 people counting on me and my department."

- Brad Stewart, Chief Technology Officer of Lufkin School District

Why Dell for Services?

93%
93% customer satisfaction for configuration services

81K+
81K+ units imaged globally every week.

up to 84%
Up to 84% faster time to resolution over competitor's support plans

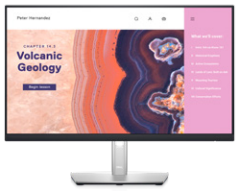
For more details, go to
DellTechnologies.com/studenttechnologyservices

RECOMMENDED ACCESSORIES

ON THE GO / IN THE CLASSROOM

Dell Compact USB-C Pre-Wired Charging Cart | CT3UC20

Keep your desk clutter-free with this world's first monitor arm that offers swivel.



Dell 24 Monitor | P2422H

Stay productive no matter where you work with this sleek 23.5" FHD monitor with ComfortView Plus.

Dell Adapter - USB-C to DisplayPort

Easily connect your laptop or tablet with a USB Type-C port to various high resolution displays and projectors with a DisplayPort input.

Dell Pro Sleeve | CV5423

Eco-friendly and dependable sleeve to keep your Chromebook securely protected on the go.

Dell Mobile Wireless Mouse | MS3320W

Work seamlessly with dual mode connectivity (2.4GHz wireless or Bluetooth) and 36 months of battery life.

Dell Presto Headset | WH1022

Learn from anywhere with this high-quality headset featuring noise cancelling mic.

DELL EDUCATION CHROMEBOOK

3110 and 3110 2-in-1

FEATURE	TECHNICAL SPECIFICATION
MODEL NUMBER[2]	Chromebook 3110
PROCESSOR OPTIONS[2]	Intel® Dual Core and Quad Core Celeron Processor
OPERATING SYSTEM[2]	Google Chrome OS
MEMORY OPTIONS[2,3,4]	LPDDR4x 2933MHz; supporting up to 8GB; on Laptop, supporting up to 4GB in North America and Canada
CHIPSET[2]	Integrated with the Processor
GRAPHICS[2,12]	Intel® HD Graphics
DISPLAY[2]	11.6" HD (1366 x 768) Non-Touch Anti-Glare, Camera & Microphone, WLAN Capable 11.6" HD (1366 x 768) Embedded-Touch, Camera & Microphone, WLAN Capable, 10 point touch
STORAGE OPTIONS[2, 4]	32GB eMMC 64GB eMMC
SECURITY[2]	H1 Secure Microcontroller
DOCKING[2]	N/A
OPTICAL DRIVE OPTIONS	External Options Only
MULTIMEDIA[2]	High Quality Speakers Headset/mic combo jack Integrated webcam with microphone
BATTERY OPTIONS[2,6]	42 WHr Prismatic Long Lifecycle Battery
POWER OPTIONS[2]	65W adapter, USB Type-C
CONNECTIVITY OPTIONS	Wireless LAN:[7] Intel® Dual Band Wi-Fi 6 AX201 2x2 802.11ax + Bluetooth 5.1 Optional WWAN:[8] Intel® XMM™ 7360 LTE Advanced Cat 9 WWAN (DW5820e)
PORTS, SLOTS & CHASSIS[2]	1x USB 3.2 Gen 1 Port 1x USB 3.2 Gen1 Type-C Port 1x HDMI 1.4b Port (Optional) 1x Headphone/Microphone Combo Jack 1x Wedge-Shaped Lock Slot
DIMENSIONS & WEIGHT[2,13]	Width: 11.96" / 303.9mm Height: 0.82" / 20.8mm Depth: 8.19" / 207.9mm Starting weight: 2.83 lbs. / 1.28 kg
REGULATORY AND ENVIRONMENTAL COMPLIANCE[2]	Regulatory Model: P29T Regulatory Type: P29T002 / P29T003 ENERGY STAR 7.0[2] EPEAT Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free[9] TCO NB 8.0"
INPUT[2]	Spill and Pick resistent keyboard Multi-touch Touchpad
SYSTEMS MANAGEMENT[2]	Google Chrome Management Console®
WARRANTY AND SERVICE[2]	Limited Hardware Warranty[5] Standard 1 year Mail-in Service after Remote Diagnosis[10] optional 3 and 4 years hardware warranty extensions and 3-4 year Dell ProSupport contracts available[11]
PERIPHERAL ECOSYSTEM[2]	Purpose built ecosystem to enable productivity on the go or in the classroom. Includes Dell Cases, Dell Mobile Carts, and Dell Monitors

FEATURE	TECHNICAL SPECIFICATION
MODEL NUMBER[2]	Chromebook 3110 2-in-1
PROCESSOR OPTIONS[2]	Intel® Dual Core and Quad Core Celeron Processor
OPERATING SYSTEM[2]	Google Chrome OS
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CHIPSET[2]	Integrated with the Processor
GRAPHICS[2,12]	Intel® HD Graphics
DISPLAY[2]	11.6" HD (1366 x 768) WVA Touch Screen w/ Dragontrail Pro, 10 point touch
STORAGE OPTIONS[2, 4]	32GB eMMC 64GB eMMC
SECURITY[2]	H1 Secure Microcontroller
DOCKING[2]	N/A
OPTICAL DRIVE OPTIONS	External Options Only
MULTIMEDIA[2]	High Quality Speakers Headset/mic combo jack Integrated webcam with microphone Optional World Facing Camera
BATTERY OPTIONS[2,6]	42 WHr Prismatic Long Lifecycle Battery
POWER OPTIONS[2]	65W adapter, USB Type-C
CONNECTIVITY OPTIONS	Wireless LAN:[7] Intel® Dual Band Wi-Fi 6 AX201 2x2 802.11ax + Bluetooth 5.1
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1 Available in United States only.

2 Offering may vary by country and by configuration.

3 A 64-bit operating system is required to support 4GB or more of system memory.

4 GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

5 Limited Hardware Warranty: For copy of Limited Hardware Warranty, write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682 or see www.dell.com/warranty.

6 Battery support is dependent upon graphics support.Check technical guides for detailed support.

7 Wireless antenna available only at time of system purchase.

8 Mobile Broadband Subject to service provider's broadband subscription and coverage area; additional charges apply.

9 Dell Education Series are brominated flame retardant free (BFR-free) and polyvinyl chloride free (PVC-free); meeting the definition of BFR-/PVC-free as set forth in the iNEMI Position Statement on the 'Definition of Low-Halogen Electronics (BFR-/CFR-/PVC-free)'. Plastic parts contain less than 1,000 ppm (0.1%) of bromine (if the Br source is from BFRs) and less than 1,000 ppm (0.1%) of chlorine (if the Cl source is from CFRs or PVC or PVC copolymers). All printed circuit board (PCB) and substrate laminates contain bromine/chlorine total less than 1,500 ppm (0.15%) with a maximum chlorine of 900 ppm (0.09%) and maximum bromine being 900 ppm (0.09%).

10 Onsite Service after Remote Diagnosis: Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply.

11 Dell Services: Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicedescriptions.

12 GB means 1 billion bytes and TB equals 1 trillion bytes; significant system memory may be used to support graphics, depending on system memory size and other factors.

13 Weights vary depending on configuration and manufacturing variability.

DELL Technologies

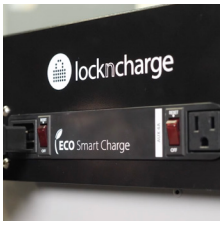
EPIC™ 24 & 36 Carts

Charge, store, secure and transport up to 24 or 36 of almost any device at an affordable price.

EPIC 24 Specs: 25.7 in (L) x 24.1 in (W) x 33.3 in (H) | 77 lbs
EPIC 36 Specs: 25.7 in (L) x 24.1 in. (W) x 44.3 in (H) | 96 lbs
(Dimensions are with handles and castors installed. Handles and castors to be installed by customer.)

LocknCharge makes life easier.

Lightweight, Space-Saving and Secure Design. High-quality casters and a lightweight frame make this Cart easy to maneuver. The small footprint is perfect for space-strapped rooms, and keyed padlocks ensure security of devices.



ECO Smart Charge™. Intelligent charging automatically senses current draw and delivers power to each of the four power banks, ensuring circuit breakers aren't tripped while allowing the maximum number of devices to charge at one time.

Future Proof. Removable plastic dividers allow for an open-concept Cart that adapts to future needs as technology changes or new technology is added. Plan ahead today, and save money for tomorrow.

Easy-to-Access Side Panels. Front-loading shelves make it easy for kids of all ages and adults of all heights to reach devices. A secure, back-access panel with a separate lock and keys for cables makes it simple to locate and swap out cords as needed.

lockncharge®

Jefferson School District

2023-24 Chromebooks and Chromebook Carts

Digital Response | 2/9/2024

Education

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To the extent allowable, all information and documents hereby submitted in response to the Chromebooks bid furnished by Jefferson School District are the Proprietary and Confidential property of CDW Government LLC ("CDW·G").

2/9/2024

Jefferson School District
1219 Whispering Wind Dr.
Tracy, CA, 95377

One CDW Way
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
Toll-free: 800.808.4239F:
847.465.6800

cdwg.com/PeopleWhoGetIT

RE: CDW Education Response to Jefferson School District's 2023-24 Chromebooks and Chromebook Carts

Dear Nick Watson,

CDW Education understands the objective of the RFP is for Jefferson School District to identify a reliable and experienced supplier partner capable of managing your Chromebook solution. Our response demonstrates CDW Education's ability to contribute to the overall success of this initiative.

CDW Education is a specialized segment of CDW Government LLC ("CDW·G"), the wholly-owned subsidiary of CDW LLC. As a global systems integrator impacting 75 million students across 34 countries, we enable and empower over 17,000 education institutions to get the most out of the transformational impact of our partners' technology. Specific advantages of partnering with us include:

- **Redundancy and Speed.** Store products in one of our two US CDW-owned, ISO 9001:2015-certified distribution facilities. CDW can assist with equipment schedules and logistics.
- **Chromebook Expertise.** CDW·G partners with leading OEMs in the Chromebook field to provide districts access to the products best qualified to advance their classrooms. Through CDW·G, your district has access to HP, Lenovo, Acer, and Dell, among others.
- **Dedicated Support.** Highly trained and experienced account team, including a dedicated account manager is responsible for coordinating all of your needs and ensuring customer satisfaction.
- **Financial Strength.** Our financial stability stems from our vendor-neutral solutions and multiple dedicated customer channels. Multiple avenues for growth and a balanced customer base allow us to weather economic and technology cycles.

As always, we consistently strive to exceed your expectations. Should you have any questions regarding our response, please contact your account manager, Peter Taylor, at (312) 547-2259, or via email at peter.taylor@cdwg.com. We thank you for the opportunity to participate in this RFP process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,

Justin Schwier***

Justin Schwier
Manager, Proposals
CDW Education

***CDW Government ("CDW·G") submits this bid response subject only to the terms and conditions contained in the current Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)agreement. Any terms and conditions in the bid or elsewhere that are additional to or different from the terms and conditions of that agreement shall not apply to any transaction(s) that results from CDW·G's submission of its bid response.

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JEFFERSON SCHOOL DISTRICT
REQUEST FOR QUOTATION RFQ # JSD-0122-01

TITLE: 2023/24 Chromebooks/Chromebook Carts

USING AGENCY: JEFFERSON SCHOOL DISTRICT

ISSUE DATE: 01/22/2024

ISSUING AGENCY: Jefferson School District Technology Department

Proposals subject to the conditions made a part hereof will be received until **10:00 AM PST, 02/09/2024** for furnishing goods and/or services described herein. Results of the proposal will be available upon approval by the Jefferson School District Board of Education. Requests for clarification of this RFQ must be submitted in writing via email to nwatson@jsdtracy.com with a copy to jbridges@jsdtracy.com. Any such request must be received by the Director of Technology, 1219 Whispering Wind Dr., Tracy, CA 95377, **01/29/2024 by 2:00 PM PST**. The Director of Technology or his/her designee will make a response or determination of each request made by a proposer pursuant to this procedure. The written response or determination will be posted on http://www.jeffersonschooldistrict.com under Departments>Technology/Quotes.

The Jefferson School District Board of Education has the right to reject any and/or all proposals. Any proposals received after **10:00 AM PST, 02/09/2024** will not be considered for inclusion. Your proposal must conform to the specifications listed below or it will be rejected. Vendors are cautioned that this is a request for quotes, not a request to contract, and the district reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of Jefferson School District.

Proposals must be valid for a minimum period of **sixty (60) Total Days** from proposal submission date of **02/09/2024.**

Proposals must be emailed to: Jefferson School District, Attn: Nick Watson, nwatson@jsdtracy.com. The name of the proposer and the wording "**RFQ # JSD-0122-01** must be in the subject line.

Direct all inquiries for this RFQ to:

Nick Watson
Office of Technology
209-836-3388
nwatson@jsdtracy.com

Send all proposals for this RFQ to:

RE: RFQ # JSD-0920-01
Nick Watson
Director of Technology
E-mail: nwatson@jsdtracy.com

INTRODUCTION

Jefferson School District is looking to refresh and expand our current student-computing environment. Chromebooks have been determined to be the device most suitable for the current needs of the school district. The rapid boot time, remote management, previous use of Google Workspace, and initial cost are all factors in this decision.

We are seeking qualified responder(s) to supply the following Goods and/or Services. This equipment must comply with the following **MINIMUM** specifications:

Chromebook Specifications – QTY 1070

Condition:	New
OS:	Chrome OS™
Processor:	Current Gen Intel or AMD processor
Memory:	**8GB minimum**
Storage:	32GB minimum
Display:	14" diagonal **Touchscreen** (1366 x 768) (HD) or better
Warranty:	1-year limited warranty
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA
Additional:	Any other additional accessories and materials necessary for the equipment

Current District Standard

HP Chromebook 14 G7 Touchscreen

Licensing – QTY 1070

Licensing for Management Console from Google

Chromebook Cart Specifications – QTY 23

Condition:	New
Capacity:	32 or more 14" Chromebooks
Organization:	Must include cable management system
Security:	Access doors must be secured with lock and key
Mobility:	Cart must include casters w/ lock
Assembly:	Cart must ship fully assembled
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA

Current District Standard

JAR-Systems Elevate USB-C Charging Cart MC-6000

*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

*** **COST SHEET**

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: $346,680.00

Licensing for Management Console from Google – QTY 1070

Cost: $32,100.00

Chromebook Carts – QTY 23

Cost: $20,700.00

CA State Recycling Fee for ALL Items

Cost: $4,280.00

CA Sales Tax for ALL Items

Cost: 28,471.95

Shipping for ALL Items

Cost: TBD

TOTAL PROPOSAL COST

Cost: 432,231.95

***Alternate Cart quote is attached - please see included pricing quotes for complete breakdown

Company Overview

CDW Education understands that the objective of this RFx is for Jefferson School District to identify the most reliable and experienced provider for Chromebooks. Whatever the driving force behind your technology needs, we can support you where you are and help you achieve your goals—present and future—with the right solutions, precisely implemented, which can evolve with your organization.

Along with unwavering customer focus, we are committed to technology solutions delivering the best possible service and support with one-stop shopping for customized solutions. No matter where you are on your technology journey, Jefferson School District gets more from your IT investment through our Technology Services, from roadmaps and adoption to project deployment and lifecycle management. Some benefits Jefferson School District will realize when partnering with CDW Education are:

- Accessibility, reliability, and consistency for a smoother experience
- Greater efficiencies through automated operations, agility, and scalability
- Increased infrastructure security with preventative and proactive protection and remediation
- Robust solution development for your unique challenges by experienced and knowledgeable engineers.
- Integrated technology solutions designed, implemented, and managed by highly specialized solution architects who can help you capitalize on new opportunities
- Management of your technology environment today and into the future with lifecycle technical and customer support, from presales consultations to post-implementation issue resolution
- Savings of time money by supplementing your IT staff quickly with award-winning staff augmentation
- A strong partnership with individuals Jefferson School District knows and trusts due to high retention of quality coworkers motivated to maximize performance and productivity.

CDW Quick Facts

Vernon Hills, IL
Headquarters

$24B
2022 Annual Net Sales

14,900
Coworkers

53
U.S. Offices

250,000+
Customers

166
2023 Fortune 500 Rank

ABOUT CDW EDUCATION

CDW Education is a specialized segment of CDW Government LLC ("CDW·G"), the wholly-owned subsidiary of CDW LLC, a leading multi-brand technology solutions provider to business, government, education and healthcare organizations in the United States, the United Kingdom and Canada. Recognizing the unique challenges and opportunities of our public sector customers, we established CDW·G in 1998 to focus on the specific needs of the government and

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education sectors. Our teams are broken down by segment, with separate teams serving State and Local customers, K-12, Higher Education, and Federal, and further organized into 11 geographic regions for a higher level of specialization. Our customer base is quite diverse, ranging from state and local government, federal, healthcare, K-12, and higher education. We have an expansive network of offices near major cities and a large team of field coworkers across the United States. As a global systems integrator impacting 75 million students across 34 countries, CDW Education enables and empowers over 17,000 education institutions to get the most out of the transformational impact of our partners' technology.

CDW debuted on the Fortune 500 in 2001. and now ranks at number 166. CDW ranks at No. 4 on CRN's 2023 Solution Provider 500 list. The sustainable growth and continued financial stability of our company serves to assure Jefferson School District that we are here to stay and can support you through the life of this contract and beyond.

WE GET Classroom IT

You will find that CDW Education addresses Jefferson School District's RFP requirements to highlight our proposed value-added services; aimed at increasing educator effectiveness, saving you budget dollars and saving you valuable IT staff time. We hope to bring forth the kinds of solutions that will make for more smiles and success among parents, teachers, students, and staff.

We are a trusted technology partner to more than 15,000 K-12 schools.

We have experience handling complex deployments for the largest school districts in the country. We have deployed devices nationwide, and we have the logistics capabilities to get your devices to your students, even in adverse conditions. Over the past 20+ years, CDW's technology infrastructure solutions have stayed in line with emerging technologies. Keeping up with those technologies, such as collaboration solutions, cloud, mobility, and virtualization, has been a major aspect of our ability to grow as a company.

WE GET Chromebooks

CDW·G partners with leading OEMs in the Chromebook field to provide districts access to the products best qualified to advance their classrooms. Through CDW·G, your district has access to HP, Lenovo, Acer, and Dell.

We have established exceptional working relationships with these Chromebook manufacturers. Our buying power attracts the industry's top manufacturers – and their best prices. To supplement our direct purchasing model, CDW has developed strong affiliations with principal channel distributors. Our distribution centers are located in close proximity to principal distributors; this enables us to quickly obtain competitively priced, non-stocked items.

Some of our strongest Chromebook manufacturer partnerships and designation levels are provided below. As the number one reseller for Chromebooks for each of these OEMs, we have the resources available to assist you where needed.

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CDW Chromebook Partnerships	
Partner	**Designation**
Acer	CDW is largest B2B partner in the U.S.
Dell	#1 National Solution Provider Partner, Titanium Partner
HP Inc.	#1 Commercial Channel Partner, Platinum Partner
Lenovo	#1 Global Partner

WE GET Chromebook Services

We also offer a White Glove service where your Chromebooks will arrive ready-to-use right out of the box. For example, we can add the management licenses to the Chromebooks before they leave our warehouse. This means that once they arrive, your IT staff can easily track and manage your devices.

In addition to the Chromebooks, CDW·G sells peripheral products to make maintaining your Chromebooks easier. Chromebook carts provide convenient storage, which is especially useful for classrooms with younger students. We also offer Chromebook cases to help protect the devices from wear and tear.

Amplified IT

In 2020, CDW acquired Amplified IT, a leading provider of education-focused services and cloud-based software, enabling and empowering schools to leverage the innovation of Google for Education and Google Cloud. Amplified IT, a CDW Education company, and Google's Premier Education Partner across North America, provides well over a decade of experience with education and Google technology.

Amplified IT applies a unique blend of computer science, engineering, infrastructure redesign and educational technology backgrounds to provide professional services solutions to over 5,500 districts across North America. We know Google, and we know Education.

Professional Development

While providing devices is a key step in revolutionizing the classroom, we strive to show educators how to effectively use their new tools to support their students. When rolling out new technology, the type of professional development that teachers receive makes an enormous difference in how that technology is integrated into the classroom. We have a team of Educational Strategists who work with teachers to explain how Chromebooks will change their classroom teaching.

Many of these individuals are former educators who understand what it is like to be in a classroom. They help with planning a one-to-one education initiative from beginning to end. These strategists discuss potential issues and advise on different ways to approach these situations. We also have team

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members who are Google Educator Certified. These individuals are able to show teachers how to use Google apps in the classroom.

CDW•G Chromebook Services

CDW·G White Glove Configuration

We will help you configure and optimize your Chromebooks before delivery. We will enroll your Chromebooks to your school's G Suite domain, which will allow you to receive instant Chrome OS updates and apply a standard asset tag upon request.

Google Chromebook Management Console

For our school or organizational deployments, we offer a central web-based tool to help configure and manage user access, control network access and provide layers of security. This ensures your data and hardware comply with your security requirements.

CDW·G Product Protection

Protect your Chromebooks with CDW·G Product Protection. Our competitively priced plans cover accidental damage from drops, spills and cracked screens. *Limitations and exclusions apply. Subject to detailed terms and conditions.

Professional Development

Develop your staff and educator teaching skills on the benefits of G Suite and Google Chromebooks. CDW·G and our Educational Collaborators offer a wide range of programs, from web-based tutorials and video-learning libraries to help prepare your staff.

WE GET Empowering Your Classroom

Empower your students, teachers, administrators and parents to explore and build opportunities for improving academic outcomes. From selecting the right mobile devices to ensuring seamless connectivity and accessibility, we can help you orchestrate highly effective personalized learning environments

Balancing the challenge of maximizing your students' digital freedom while simultaneously keeping them protected is no easy task. You must also ensure your teachers are supported with the digital autonomy they need to educate your students. Innovative uses of educational devices including Chromebooks and Windows 10 can help you overcome this challenge and achieve digital freedom and security. CDW Education can assist you with implementing content filtering and classroom management techniques, finding the right storage solutions and determining your new software workflow.

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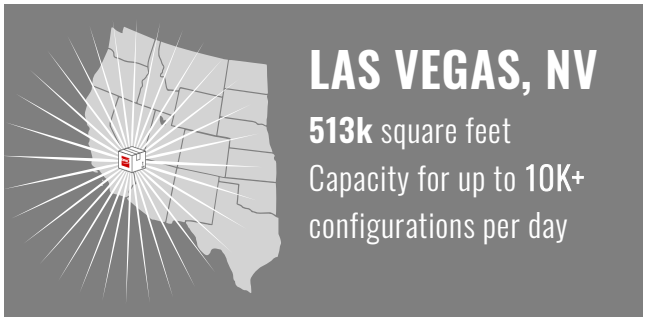
WE GET Reliable Distribution

Unlike many solutions integrators, CDW operates physical warehouses as opposed to the virtual warehouse methodology. CDW has two large, strategically located distribution centers controlled by a state-of-the-art Warehouse Management System (WMS) that ensures speed and accuracy throughout the order fulfillment and distribution processes. CDW has a 450,000-square-foot distribution center located at our headquarters in Vernon Hills, IL and a 513,000-square-foot distribution center located in North Las Vegas, NV. These locations facilitate quick distribution of products to our growing customer base throughout the country. The Vernon Hills (VH) distribution center focuses on distributing products to customers east of the Mississippi River while the Las Vegas (LV) distribution center primarily serves the western part of the United States.



OUR CONFIGURATION CENTERS ARE PCI CERTIFIED AND HOLD SEVERAL ISO CERTIFICATIONS:

ISO 9001 Quality	**ISO 14001** Environmental	**ISO 20243** Risk Management	**ISO 27001** Information Security	**ISO 28000** Secure Supply Chain

CDW holds more than $300M of available inventory in our two CDW-owned distribution centers that total almost 1M square feet. Our ISO 9001, 14001 and 28000 certified strategically located distribution centers provide speed, accuracy, and excellent geographic coverage across the United States. We have access to more than 100,000 top brand-name products from more than 1,000 leading manufacturers.

WE GET Secure Supply Chain

Inventory availability and reliable distribution are not the only key elements in effective purchasing. More and more, organizations rely on information and communication technology to handle growing workloads and mission-critical operations. In this increasingly uncertain world, they are facing a dangerous reality: the rise of counterfeit and maliciously tainted equipment. Jefferson School District can be confident in the quality of the products you order through CDW. ISO 28000:2007 Secure Supply Chain is an important standard for our company. The scope of the certification includes planning, deployment, and provisioning of supply chain services and supporting processes. ISO 28000:2007 certification demonstrates that CDW has mature, end-to-end risk management programs, with a focus on delivering quality and security in managing information, products, and services to meet our customers' needs.

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certification demonstrates that CDW has mature, end-to-end risk management programs, with a focus on delivering quality and security in managing information, products, and services to meet our customers' needs.

Value-Added Resources & Account Management Team

CDW offers an account management structure that focuses on providing value-added presales consulting and comprehensive support throughout the lifecycle management of your assets. When you work with CDW, you have access to expertise that is not available within your organization. Your CDW Account Management Team coordinates with the applicable value-added resources to help your organization develop the best solution for your specific needs, challenges, and long-term goals.

Account Management Team

Your dedicated account management team is responsible for managing your procurement needs and overseeing all facets of your account. Key personnel include:

Peter Taylor, Account Representative
P: (312) 547-2259, E: peter.taylor@cdwg.com
Peter Taylor serves as Jefferson School District's primary point of contact. Peter Taylor is available on an as-needed basis to tackle all of Jefferson School District's product quote, order placement, and problem resolution needs. With over X years of CDW tenure, Peter Taylor is highly trained to address your questions and concerns. Having managed numerous accounts based in the [NameofCity] region, Peter Taylor is extremely familiar with the processes, challenges, and needs that are specific to organizations similar to Jefferson School District.

Field Account Executive Name, Field Account Executive
P: FAE Phone, E: FAE Email
[FAEName] serves as Jefferson School District's other primary point of contact and is dedicated to ensuring your total satisfaction. [FAEName] works in tandem with your account manager, CDW's Technology Specialists, and your manufacturer partners of choice to provide valuable consulting services and outstanding sales support. Based in [Name of City], [NAME] will be available to arrange to visit your site(s) for business reviews and other meetings, on a regular or as-needed basis. Hired in [year], [FAEName] is an expert in CDW's technology offerings.

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Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

NICK WATSON,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NSPW076	2/2/2024	NSLJ862	6186467	$409,927.70

IMPORTANT - PLEASE READ

Fees applied to item(s): 6636401

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 14 G7 14" Chromebook - HD - 1366 x 768 - Intel Celeron N4500 Mfg. Part#: 3V2T8UT#ABA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	1070	6636401	$324.00	$346,680.00
Google Chrome Education Upgrade Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	1070	5988499	$30.00	$32,100.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6636401	1070	654809	$4.00	$4,280.00

SUBTOTAL	$378,780.00
SHIPPING	$0.00
RECYCLING FEE	$4,280.00
SALES TAX	$26,867.70
GRAND TOTAL	**$409,927.70**

PURCHASER BILLING INFO	DELIVER TO
Billing Address: JEFFERSON SCHOOL DISTRICT ACCOUNTS PAYABLE 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Payment Terms:** NET 30 Days-Govt/Ed	**Shipping Address:** JEFFERSON SCHOOL DISTRICT NICK WATSON 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Shipping Method:** UPS Freight LTL, Special Services
	Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

Sales Contact Info

Peter Taylor | 800.808.4239 | peter.taylor@cdwg.com

LEASE OPTIONS			
FMV TOTAL	**FMV LEASE OPTION**	**BO TOTAL**	**BO LEASE OPTION**
$383,060.00	**$10,166.41/Month**	**$383,060.00**	**$11,771.43/Month**

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

• Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

• Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.

• Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.

• Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

• Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

Need Help?

My Account | Support | Call 800.800.4239

About Us | Privacy Policy | Terms and Conditions

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager.

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Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

NICK WATSON,

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Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NSLJ862	1/29/2024	NSLJ862	6186467	$22,304.25

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Anywhere CDW Exclusive 36 Bay Cycle Charging Cart Mfg. Part#: AC-CDW-36 UNSPSC: 56101535 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	23	5073318	$900.00	$20,700.00

SUBTOTAL	$20,700.00
SHIPPING	$0.00
SALES TAX	$1,604.25
GRAND TOTAL	**$22,304.25**

PURCHASER BILLING INFO	DELIVER TO
Billing Address: JEFFERSON SCHOOL DISTRICT ACCOUNTS PAYABLE 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Payment Terms:** NET 30 Days-Govt/Ed	**Shipping Address:** JEFFERSON SCHOOL DISTRICT NICK WATSON 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Shipping Method:** DROP SHIP-GROUND
	Please remit payments to:
	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

Sales Contact Info

Peter Taylor | 800.808.4239 | peter.taylor@cdwg.com

Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

NICK WATSON,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NSQN465	2/5/2024	NSQN465	6186467	$69,271.55

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Anywhere CDW Exclusive 36 Bay Cycle Charging Cart Mfg. Part#: AC-CDW-36 UNSPSC: 56101535 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	23	5073318	$900.00	$20,700.00
Anywhere Cart 36 Bay USB-C Secure Charging Cart for Chromebooks Laptops or Mfg. Part#: CRT-PLS-S36L-D-H65C Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	23	7502768	$1,895.18	$43,589.14

SUBTOTAL	$64,289.14
SHIPPING	$0.00
SALES TAX	$4,982.41
GRAND TOTAL	**$69,271.55**

PURCHASER BILLING INFO	DELIVER TO
Billing Address: JEFFERSON SCHOOL DISTRICT ACCOUNTS PAYABLE 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Payment Terms:** NET 30 Days-Govt/Ed	**Shipping Address:** JEFFERSON SCHOOL DISTRICT NICK WATSON 1219 WHISPERING WIND DR TRACY, CA 95304 **Phone:** (209) 836-3388 **Shipping Method:** DROP SHIP-GROUND
	Please remit payments to:
	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

Sales Contact Info

Peter Taylor | 800.808.4239 | peter.taylor@cdwg.com

LEASE OPTIONS			
FMV TOTAL	**FMV LEASE OPTION**	**BO TOTAL**	**BO LEASE OPTION**
$64,289.14	**$1,723.59/Month**	**$64,289.14**	**$1,991.03/Month**

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

• Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

• Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.

• Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.

• Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

• Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

Need Help?

My Account | Support | Call 800.800.4239

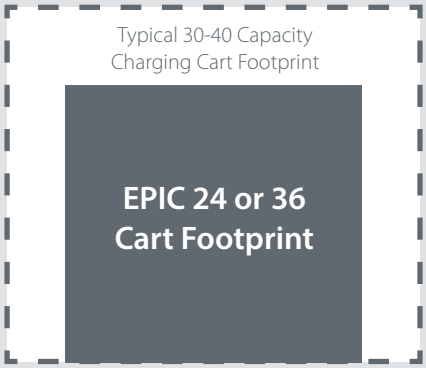
About Us | Privacy Policy | Terms and Conditions

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager.

© 2024 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

A Smart Use of Space

Small Footprint, Big Power. Tight on room? You no longer have to give up valuable space to accommodate a greater number of devices. EPIC Carts pack as much charging power and capacity as a traditional Charging Cart, yet only take up a fraction of the footprint.



Perfect for Several Device Environments. These EPIC Carts are perfect for environments where devices need to be transported between rooms, stay in one room or require charging throughout the day.

Additional Key Benefits

Magical Unicorn Lifetime Warranty. The EPIC Cart is backed by our lifetime warranty on the main frame, electrical and all other components.* It's a one-of-a-kind guarantee that's as unique as a magical unicorn.

World-Class Customer Support. Our helpful and friendly Customer Support team will promptly assist with any product issues or questions that may arise.

Affordable for All Budgets. Enjoy great Cart features LocknCharge is known for at an entry-level price.

Efficient Setup and Cable Management. Quickly set up your Cart while keeping cables organized during use.

Compatible. From Chromebooks to laptops to tablets, Cart dividers accommodate devices of various sizes up to 14" screen size with or without a case. Max device dimensions for dividers are 15.3" (L) x 1.18" (W) x 9.8" (H).[1]

Store Items on Top. In space-strapped areas, use the top of this Cart to store pretty much anything.

Tough as Nails. EPIC Carts are made with a combination of screwed, riveted and welded steel construction and are backed by our lifetime warranty.*

www.locknсharge.com
Phone: (888) 943-6803
info@locknсharge.com

locknсharge®

Specifications and images are for illustration purposes only. Final product may differ. iPad is a trademark of Apple Inc., registered in the U.S. and other countries. Chromebook is a trademark of Google Inc. *Please see www.locknсharge.com/warranty for complete warranty details. [1] May not fit all devices. We do not recommend EPIC Carts for MacBook Devices. Please check the dimensions of the device. Some Power Adapters may not be compatible. Contact us for details and compatibility.

Intertek

Pricing Proposal
Quotation #: 24401077
Created On: 1/22/2024
Valid Until: 4/9/2024

CA-County of San Mateo Jefferson Elementary School District

Nick Watson
1219 Whispering Wind Dr
Tracy, CA 95377
United States
Phone: 2098363388
Fax:
Email:

Senior Inside Account Executive

Nick Voelker
290 Davidson Ave.
Somerset, NJ 08873
Phone: 732.652.0263
Fax: 732.652-3099
Email: Nick_Voelker@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	HP Chromebook 14 G7 - Intel Celeron - N4500 / up to 2.8 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 32 GB eMMC - 14" touchscreen 1366 x 768 (HD) - 802.11a/b/g/n/ac/ax - jet black - kbd: US HP, Inc. - Part#: 3V2T8UT#ABA Contract Name: California Multiple Award Schedule (CMAS) Contract #: 3-23-04-1001	1070	$323.05	$345,663.50
2	GOOGLE CHROME OS MANAGEMENT CONSOLE LICENSE, EDUCATION Google - Part#: CROS-SW-DIS-EDU-NEW Contract Name: California Multiple Award Schedule (CMAS) Contract #: 3-23-04-1001	1070	$31.00	$33,170.00
3	E-Waste Recycling Fee State Of California - Part#: CA-RECYC-S Contract Name: California Multiple Award Schedule (CMAS) Contract #: 3-23-04-1001	1070	$4.00	$4,280.00
4	JAR Systems Elevate - Cart (charge only) - for 32 tablets / notebooks - lockable JAR Systems - Part#: MC-6032-USBC Contract Name: California Multiple Award Schedule (CMAS) Contract #: 3-23-04-1001	23	$2,192.54	$50,428.42

Subtotal	$433,541.92
Shipping	$0.00
*Tax	$32,677.58
Total	$466,219.50

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

Please Note: HP, Inc. has a zero returns policy on custom build PCs. Ink and toner are also considered non-returnable. For these products, orders are non-cancellable and non-returnable from point of order.

Please note: Google has a zero returns policy.

T&C
Google will present the Google TOS upon each Customer first log in to the Services. Customer must accept the Google TOS prior to using the services. SHI will not accept the TOS on the customer's behalf.
Google Chrome TOS: https://www.google.com/chrome/terms/chrome-device-management/index.html

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

COST SHEET

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: $315,414.60

Licensing for Management Console from Google – QTY 1070

Cost: $31,030.00

Chromebook Carts – QTY 23

Cost: $51,621.89

CA State Recycling Fee for ALL Items

Cost: $4,280.00

CA Sales Tax for ALL Items

Cost: $30,280.51

Shipping for ALL Items

Cost: Included

TOTAL PROPOSAL COST

Cost: $432,627.00

1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

HP Chromebook 14 G7 Touch Intel Celeron N4500 8GB RAM 32GB eMMC 1 Year Warranty

Description		Qty	Unit Price	Ext. Price	Tax
3V2T8UT#ABA	**HP Chromebook 14 G7 - Intel Celeron N4500 / 1.1 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 32 GB eMMC - 14" touchscreen 1366 x 768 (HD) - Wi-Fi 6 - jet black - kbd: US**	1070	$294.78	$315,414.60	Y
CROS-SW-DIS-EDU	**Google Chrome Education Upgrade**	1070	$29.00	$31,030.00	N
MC-6032-USBC	**JAR Systems - Elevate USB-C Charging Cart - 32 Device Bays - 32 Quick-Sense USB-C PD Charging Ports - 65W Max Output Per Port - 32 USB-C to USB-C Coiled Cables - AC Adapter-Free Charging for Chromebooks, Tablets, Notebooks - Cool Gray/White**	23	$2,244.43	$51,621.89	Y
EWRFL14	**eWaste: more than 4 inches, less than 15 inches**	1070	$4.00	$4,280.00	N
Shipping	**Shipping and Handling**	1	$0.00	$0.00	N

Price Subtotal: **$402,346.49**

1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

Jefferson SD-RFQ # JSD-0122-01 2023-24 Chromebooks_Chromebook Carts (HP Chromebook 14 G7) #87720

Prepared by:

Arey Jones Educational Solutions

Chris Chukwuocha
800-998-9199
chris.chukwuocha@areyjones.com
Contract:
HP WSCA CA NASPO MNNVP-133
HP WSCA CA HP NASPO

Prepared for:

Jefferson School District - IT

1219 Whispering Wind Drive
Tracy, California 95377
Nick Watson
209-836-3388;233
nwatson@jsdtracy.com

Quote Information:

Quote # 087720.1

Quote Date: 02/08/2024
Expiration Date: 02/21/2024
Product Category:

Quote Summary

Description	Amount
HP Chromebook 14 G7 Touch Intel Celeron N4500 8GB RAM 32GB eMMC 1 Year Warranty	$402,346.49

Non-taxable Subtotal:	**$35,310.00**
Taxable Subtotal:	**$367,036.49**
Grand Subtotal:	**$402,346.49**
Estimated Tax:	**$30,280.51**
Grand Total:	**$432,627.00**

Project Planning: How we accomplish RFP requirements

Arey Jones Educational Solutions works exclusively with schools and our delivery teams, installers, certified technicians, and network/systems engineers are familiar with the special circumstances of working within schools. Arey Jones' staff is sensitive to the classroom environment and the limitation schools have when receiving equipment and services. The teams of employees are in schools and administrative offices every day, and conduct themselves in a courteous, professional manner. Arey Jones will NOT subcontract any portion of this contract unless requested by the District.

In addition to the representatives and managers for your District, a specific project manager is assigned to large deployment related projects. The project manager will work together with the account representatives to ensure completeness of project. We will also assign a lead installer who will be present onsite throughout each rollout to verify all services have been complete.
Arey Jones will work directly with the District, our suppliers and manufacturer partners to forecast large quantity purchase orders to ensure standard or expedited lead times on all orders. Product can be secured at the time a purchase order is received from the District.

At Arey Jones we are committed to providing cost-effective, right-sized solutions that meet your District's educational and technological goals. We also understand the occasional need to leverage and existing installed-base of equipment and are well versed with technologies such as virtual desktops (VDI) and thin-client solutions that allow the District to maximize the efficiency of their purchasing dollar. We also provide a full portfolio of server, network, and wireless solutions and can schedule sessions with our sales engineers and vendor partners, such as Intel, Lenovo, Dell, HP and others to assist the District in assembling cost-effective solutions that meet the district's needs.

All manufacturers each offer product roadmaps and information on new and upcoming models prior to manufacturer build or release date with a signed Non-Disclosure Agreement. Arey Jones works directly with the manufacturers to ensure that product roadmaps and new product releases are presented as these are available. Arey Jones also provides resources to assist the District in testing the exciting new and upcoming products within the District's specific environment.

Core Competencies

1. **Premier Nationwide Provider:** Arey Jones Educational Solutions stands out as the premier nationwide provider of cutting-edge technology solutions exclusively dedicated to the K-12 educational market. Our extensive experience and unwavering commitment uniquely position us as leaders in delivering comprehensive technology services to schools and districts across the country.
2. **End-to-End Involvement Since the Early 1990s:** With roots dating back to the early 1990s, Arey Jones has been an integral part of the educational technology landscape, providing a full spectrum of services. From hardware and software provisioning to integration, configuration, and ongoing service and support, our long-standing involvement signifies deep expertise and a rich history of contributing to the evolution of educational technology.
3. **Exclusivity in the K-12 Marketplace:** Arey Jones Educational Solutions distinguishes itself through an exclusive focus on the K-12 educational market. This singular dedication empowers us with unparalleled insights into the unique challenges, requirements, and dynamics of school districts. This exclusivity is a cornerstone of our competency, allowing us to tailor solutions specifically to the needs of educational institutions.
4. **Qualification to Meet Nationwide Technology Needs:** Our exclusive dedication to the K-12 marketplace serves as a unique qualification, positioning Arey Jones as a trusted partner capable of meeting the technology needs of school districts nationwide. The depth of our experience equips us with a comprehensive understanding of the diverse requirements inherent in educational settings, enabling us to deliver tailored and effective solutions.
5. **Employee Expertise Across Hundreds of School Districts:** The collective expertise of every Arey Jones employee is rooted in hands-on experience working with hundreds of school districts across the country. This extensive engagement ensures that our team possesses a nuanced understanding of the educational landscape, allowing us to provide insightful solutions and responsive support to our valued clients.
6. **Comprehensive Technology Solutions:** Arey Jones specializes in offering end-to-end technology solutions, encompassing hardware, software, and integration services tailored to the unique needs of educational institutions.
7. **Innovation:** We are committed to fostering innovation in education through the practical application of technology. Our solutions aim to enhance teaching methodologies, engage students, and prepare them for the challenges of the modern world.

Manufacturer Relationships

Our proven track record of providing high quality service and product can be seen with our references, many of our customers have been working with us for 10-25 years. We provide them with service and support and utilize top-tier manufactures. Our relationship with these top tier manufactures allow for us to provide the District with the best options in terms of cost, and also allows for visibility into future models.

Affordability is a top concern of many Districts and at Arey Jones we make it a top priority to provide the best option for you district keeping cost in mind. Our close relationship with manufactures allow for us to have the latest technology and competitive pricing.

Our custom deployment, integration, and warranty support are tailored to meet the needs of a District both large and small. The following shows our relationship the tip-tier manufacturers.

PARTNER AND RELATIONSHIP	PARTNERSHIP LEVEL
Google for Education	Premier Level
Intel - Relationship Since 2000	Technology Provider - Platinum Level
HP - Relationship Since 1988 (as Compaq)	HP Inc. - Platinum Partner, Hewlett Packard Enterprise - Silver Partner
Lenovo - Relationship Since 1988 (as IBM)	Platinum Level
Dell - Relationship since 1989	Premier Partner: Client, Preferred Partner: Servers; Networking/Storage

Local Presence and Community Engagement

Arey Jones Educational Solutions takes pride in maintaining a robust local presence in the Districts we work with, actively engaging with and contributing to the communities we serve. This core competency reflects our commitment to fostering strong relationships at the local level and ensuring that the specific needs of each community are not only met but exceeded.

Key Aspects:

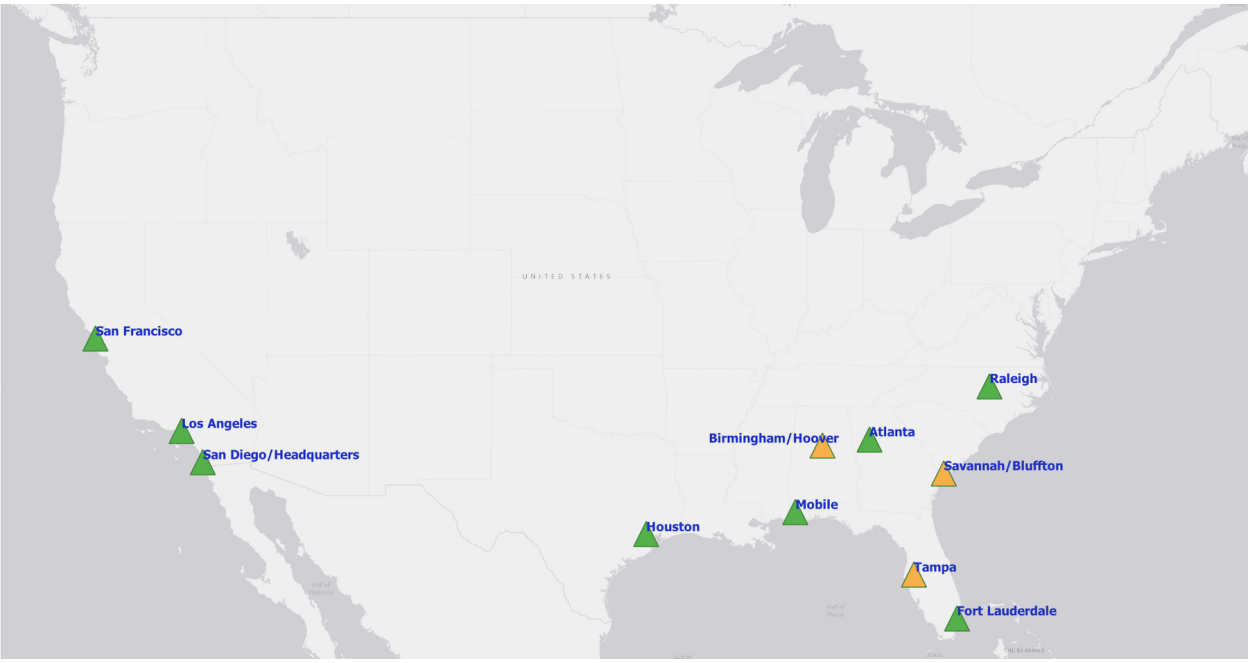
- **Community Collaboration:** Arey Jones actively collaborates with local educational stakeholders, including school districts, administrators, teachers, and parents. We understand the unique characteristics and challenges of each community, allowing us to provide tailored solutions that align with local educational goals.
- **Responsive Support:** Our local presence enables us to offer swift and responsive support to our clients. Whether it's troubleshooting technical issues, conducting on-site training, or addressing specific concerns, our team is readily available to ensure a seamless and positive experience for the educational community.
- **Local Employment and Expertise:** Arey Jones prioritizes hiring local talent, ensuring that our team members have a deep understanding of the educational landscape in the communities we serve. This approach fosters a connection with our clients and allows us to provide insights that are informed by firsthand knowledge of local educational dynamics. Many of our employees are graduates from Districts we work with.
- **Student Internships:** Arey Jones provides opportunity for students to learn first hand what goes into creating their learning through technology. We set up "internship sessions" for students to come in a learn how their devices get to their hands, and skills on how to fix them.

Benefits to District:

- **Tailored Solutions:** Our local presence enables us to craft solutions that are not only technologically advanced but also culturally and contextually relevant to the specific needs of each community. This ensures that our clients receive personalized, effective, and impactful technology solutions.
- **Timely and Personalized Support:** With a local team, Arey Jones can provide prompt and personalized support, addressing issues and inquiries with a deep understanding of the local context. This approach enhances the overall client experience and fosters long-term, collaborative partnerships.
- **Community Integration:** Our local presence is a testament to our commitment to being more than a vendor; we aim to be an integral part of the educational community.

Arey Jones' Nationwide Fulfillment Network

Arey Jones has a substantial number of regional configuration and distribution centers. These regional centers are located strategically to support customers across the United States and each facility can dispatch certified engineers and service staff throughout local school systems and surrounding school districts daily.



AREY JONES CORPORATE HEADQUARTERS: 1055 SIXTH AVENUE, SUITE 101 SAN DIEGO, CA 92101
PHONE: 800.998.9199

Deployment Experience

For each of the last four years, Arey Jones as sold, configured, delivered and installed an average of 480,000 systems per year into K-12 customers nationwide. In fact, for one of our largest customers, we sell, configure, deliver and install an average of 80,000 systems per year.

Arey Jones has years of experience in working on large scale projects with Districts, this can be seen in our customer and experience section. Our hundreds of customers nation-wide have given us the experience needed to create the successful implementations we are so proud of. K-12 Blueprint and Google Blogs have written articles about the District's we work with and the large technology roll-outs.

With an unparalleled legacy spanning over three decades, Arey Jones has been a steadfast provider of K-12 educational technology hardware and services to school districts nationwide. Our enduring commitment to excellence is underscored by a track record of delivering top-tier customer service. Throughout our extensive journey, we have consistently surpassed industry standards, ensuring that districts receive not only cutting-edge hardware and services but also the utmost in customer care. Our enduring dedication has established Arey Jones as a trusted partner, fostering enriched educational environments across the nation for over 30 years

Our vast experience of large and expedited rollouts with Districts has given us the knowledge and understanding of how to complete a solution and also meet the goals of the District.

Arey Jones - Project Completion and Customer Satisfaction - Fundamental Elements

Assessment:

- Conduct a comprehensive needs assessment with the District to understand their educational objectives, existing technology infrastructure, and specific requirements.
- Identify key team members from both Leon County Schools and Arey Jones

Customized Solution: Per Bid and District Requirements

- Develop a plan based on the needs assessment
- Ensure scalability and flexibility to accommodate future advancements or changes in educational requirements, understanding the ever changing schedule of schools

Clear Project Scope and Objectives:

- Define a clear and detailed project scope, outlining specific objectives, timelines, and deliverables.
- Establish measurable goals that align with the district's educational priorities.

Collaborative Planning:

- Collaborate closely with the school district, creating a project team that includes representatives from both the technology provider and the district.
- Conduct regular planning and cadence meetings to address any concerns, refine project timelines, and ensure alignment with educational goals.

Effective Communication:

- Maintain open and transparent communication channels with the District throughout the project and life of the contracts
- Provide regular updates on project progress, milestones achieved, and any potential challenges, fostering a collaborative and informed environment.

Quality Assurance and Testing:

- Implement rigorous quality assurance protocols to ensure the reliability and functionality of the technology hardware and services
- Conduct thorough testing in a controlled environment before deployment to identify and address any issues proactively, such as DOA checks upon device arrival to AJ facility

On-Going Trainings:

- With the use of professional development resources, deliver comprehensive training programs for educators, administrators, and IT personnel to ensure they are proficient in using and maintaining the new technology.
- Provide ongoing support and resources to address any challenges that may arise during the implementation phase.

Post-Implementation Evaluation:

- Conduct a thorough evaluation after the project completion to assess the effectiveness of the implemented technology in meeting educational goals.
- Gather feedback from end-users to identify areas for improvement and inform future projects.

Continuous Improvement and Warranty Support:

- Establish ongoing warranty support mechanisms, including help desks and technical support for devices deployed
- Utilize feedback from the project to inform continuous improvement efforts for future projects.

JEFFERSON SCHOOL DISTRICT
REQUEST FOR QUOTATION RFQ # JSD-0122-01

TITLE: 2023/24 Chromebooks/Chromebook Carts

USING AGENCY: JEFFERSON SCHOOL DISTRICT

ISSUE DATE: 01/22/2024

ISSUING AGENCY: Jefferson School District Technology Department

Proposals subject to the conditions made a part hereof will be received until **10:00 AM PST, 02/09/2024** for furnishing goods and/or services described herein. Results of the proposal will be available upon approval by the Jefferson School District Board of Education. Requests for clarification of this RFQ must be submitted in writing via email to nwatson@jsdtracy.com with a copy to jbridges@jsdtracy.com. Any such request must be received by the Director of Technology, 1219 Whispering Wind Dr., Tracy, CA 95377, **01/29/2024 by 2:00 PM PST**. The Director of Technology or his/her designee will make a response or determination of each request made by a proposer pursuant to this procedure. The written response or determination will be posted on http://www.jeffersonschooldistrict.com under Departments>Technology/Quotes.

The Jefferson School District Board of Education has the right to reject any and/or all proposals. Any proposals received after **10:00 AM PST, 02/09/2024** will not be considered for inclusion. Your proposal must conform to the specifications listed below or it will be rejected. Vendors are cautioned that this is a request for quotes, not a request to contract, and the district reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of Jefferson School District.

Proposals must be valid for a minimum period of **sixty (60) Total Days** from proposal submission date of **02/09/2024.**

Proposals must be emailed to: Jefferson School District, Attn: Nick Watson, nwatson@jsdtracy.com. The name of the proposer and the wording "**RFQ # JSD-0122-01** must be in the subject line.

Direct all inquiries for this RFQ to:

Nick Watson
Office of Technology
209-836-3388
nwatson@jsdtracy.com

Send all proposals for this RFQ to:

RE: RFQ # JSD-0920-01
Nick Watson
Director of Technology
E-mail: nwatson@jsdtracy.com

INTRODUCTION

Jefferson School District is looking to refresh and expand our current student-computing environment. Chromebooks have been determined to be the device most suitable for the current needs of the school district. The rapid boot time, remote management, previous use of Google Workspace, and initial cost are all factors in this decision.

We are seeking qualified responder(s) to supply the following Goods and/or Services. This equipment must comply with the following **MINIMUM** specifications:

Chromebook Specifications – QTY 1070

Condition:	New
OS:	Chrome OS™
Processor:	Current Gen Intel or AMD processor
Memory:	**8GB minimum**
Storage:	32GB minimum
Display:	14" diagonal **Touchscreen** (1366 x 768) (HD) or better
Warranty:	1-year limited warranty
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA
Additional:	Any other additional accessories and materials necessary for the equipment

Current District Standard

HP Chromebook 14 G7 Touchscreen

Licensing – QTY 1070

Licensing for Management Console from Google

Chromebook Cart Specifications – QTY 23

Condition:	New
Capacity:	32 or more 14" Chromebooks
Organization:	Must include cable management system
Security:	Access doors must be secured with lock and key
Mobility:	Cart must include casters w/ lock
Assembly:	Cart must ship fully assembled
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA

Current District Standard

JAR-Systems Elevate USB-C Charging Cart MC-6000

*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

COST SHEET

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: $329,560

Licensing for Management Console from Google – QTY 1070

Cost: $32,100

Chromebook Carts – QTY 23

Cost: $48,990

CA State Recycling Fee for ALL Items

Cost: $32,100

CA Sales Tax for ALL Items

Cost: $38,801.38

Shipping for ALL Items

Cost: 0

TOTAL PROPOSAL COST

Cost: $453,731.38

Quote

BDJtech
214 Main St Suite 383
El Segundo, CA, 90245
P: (513) 404-9354
office@bdjtech.net

Date	February 9, 2024
Expiration	April 9, 2024
Quote Number	5861

Ship To

Nick Watson
nwatson@jsdtracy.com
Jefferson School District

Tracy, CA 95377
209-836-3388

Project Name	Payment Method	Shipping Method	Delivery DATE
Jefferson Chromebooks	Net 30	Standard	As scheduled

QTY	Item	DESCRIPTION	UNIT PRICE	LINE TOTAL
1070.00	Chromebook	HP Chromebook 14 G7 - 14"- 8GB RAM- 32GB Emmc-Touchscreen	$ 308.00	$ 329,560.00
23.00	Cart	JAR Systems Elevate	$ 2,130.00	$ 48,990.00
1070.00	License	Google Chrome OS Management Console License - academic	$ 30.00	$ 32,100.00
1070.00	eWaste	California eWaste	$ 4.00	$ 4,280.00
		CMAS Number 3-23-12-1040		
			Shipping	-
			Tax (10.25%)	$ 38,801.38
			Total	453,731.38

Jefferson School District

RFQ# JSD-0122-01 2023/24 Chromebooks/Chromebook Carts

Due: 2/9/2024 @ 10:00 PST

A Technology Proposal created for Jefferson School District

Submitted on 2/7/2024

SUBMITTED BY Bluum USA, Inc

Nicholas Gaskas, Account Executive

Phone Number: 905-946-3717

Email Address: Nicholas.gaskas@bluum.com

bluum™

JEFFERSON SCHOOL DISTRICT
REQUEST FOR QUOTATION RFQ # JSD-0122-01

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USING AGENCY: JEFFERSON SCHOOL DISTRICT

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RE: RFQ # JSD-0920-01
Nick Watson
Director of Technology
E-mail: nwatson@jsdtracy.com

INTRODUCTION

Jefferson School District is looking to refresh and expand our current student-computing environment. Chromebooks have been determined to be the device most suitable for the current needs of the school district. The rapid boot time, remote management, previous use of Google Workspace, and initial cost are all factors in this decision.

We are seeking qualified responder(s) to supply the following Goods and/or Services. This equipment must comply with the following **MINIMUM** specifications:

Chromebook Specifications – QTY 1070

Condition:	New
OS:	Chrome OS™
Processor:	Current Gen Intel or AMD processor
Memory:	**8GB minimum**
Storage:	32GB minimum
Display:	14" diagonal **Touchscreen** (1366 x 768) (HD) or better
Warranty:	1-year limited warranty
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA
Additional:	Any other additional accessories and materials necessary for the equipment

Current District Standard

HP Chromebook 14 G7 Touchscreen

Licensing – QTY 1070

Licensing for Management Console from Google

Chromebook Cart Specifications – QTY 23

Condition:	New
Capacity:	32 or more 14" Chromebooks
Organization:	Must include cable management system
Security:	Access doors must be secured with lock and key
Mobility:	Cart must include casters w/ lock
Assembly:	Cart must ship fully assembled
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA

Current District Standard

JAR-Systems Elevate USB-C Charging Cart MC-6000

*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

COST SHEET

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: $328,853.80

Licensing for Management Console from Google – QTY 1070

Cost: $33,170.00

Chromebook Carts – QTY 23

Cost: $22,458.81

CA State Recycling Fee for ALL Items

Cost: $4,280.00

CA Sales Tax for ALL Items

Cost: $27,226.73

Shipping for ALL Items

Cost: Included

TOTAL PROPOSAL COST

Cost: $415,989.34

Quote

#311055

02/06/2024

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)
4675 E. Cotton Center Blvd
Suite 155
Phoenix AZ 85040
www.bluum.com

Bill To
148201 Jefferson Elementary School District
1219 WHISPERING WIND DR
TRACY CA 95377

Ship To
Jefferson Elementary School District
SAN JOAQUIN
1219 WHISPERING WIND DR CA 95377

Memo:

Expires	Sales Rep	Contract	Terms
04/09/2024	818 Nicholas Gaskas	01-150 Omnia (NCPA)	NEW

Qty	Item	MFG	Price	Ext. Price
1,070	**CX1400FKA-DS84FT** Asus Chromebook Flip CX1400 CX1400FKA-DS84FT 14" Touchscreen Convertible 2 in 1 Chromebook - Full HD - 1920 x 1080 - Intel Celeron N4500 Dual-core (2 Core) 1.10 GHz - 8 GB Total RAM - 8 GB On-board Memory - 64 GB Flash Memory - Transparent Silver Includes: 1 Year Manufacturer Warranty ACCIDENTAL DAMAGE PROTECTION	ASUS	$307.34	$328,853.80
1,070	**CROSSWDISEDUNEW** Google Chrome OS Management Console License, Education	Google	$31.00	$33,170.00
1,070	**Electronics Disposal Fee 1 (Up to 14.99")** CA State Recycle Fee >4IN<15IN TV/MON/TB	Bluum	$4.00	$4,280.00
23	**CHRGE36C+** AVer E36c+ (36 Device Economic Charge Cart)	Aver	$976.47	$22,458.81

****Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.**

Subtotal	$388,762.61
Tax Total (7.75%)	$27,226.73
Shipping Cost	$0.00
Total	$415,989.34

311055

Quote

#311055

02/06/2024

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)
4675 E. Cotton Center Blvd
Suite 155
Phoenix AZ 85040
www.bluum.com

To accept this quotation, sign here : _____

Printed Name/Title/Date : _____

Shipping and Billing Address listed on quote are accurate : [ ]Yes [ ]No

This document is subject to the terms and conditions found here: www.bluum.com/terms-conditions. For quotes over $25,000 a Purchase Order is required, please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Returns require an authorization number and must be made within 30 days. A minimum 25% restocking fee may apply with the exception of out of box failures and replacements under warranty.

311055

SHIELD℠ Protection Program Plans

Enhanced Protection for Laptops and Chromebooks

With the recent implementation of remote and hybrid learning environments, thousands of devices are now in transit between schools and student homes. This is driving an increase in accidental damage to devices. Combine that with a national laptop shortage and Technology departments are suddenly under an immense amount of pressure to keep working devices in circulation. What they need is a SHIELD.

The SHIELD℠ Protection Program offers one of the best coverage plans in the industry. SHIELD acts as an extension of the original manufacturer (OEM) warranty and includes accidental damage protection. Bluum coordinates all repair services on behalf of the purchaser for devices covered under the original OEM warranty. This provides convenience and peace of mind for tech and IT teams who are already busy with multiple demands for their time.

PROGRAM FEATURES & BENEFITS

- Set up and deployment provided by Bluum
- Repairs done in 10 days plus shipping time*
- Free shipping to and from school location
- Single and multi-device packaging included
- 24/7 access to SHIELD Customer Service Portal
- Zero cost of ownership guarantee (no deductibles or fees)

** Repair time subject to parts availability.*

bluum.com

bluum™

SINGLE AND MULTIPLE YEAR PROTECTION FOR COMPUTING DEVICES

Feature	SHIELD Extended	SHIELD with ADP	SHIELD with ADP Plus	SHIELD with ADP Premium
Extension of OEM warranty	✓	✓	✓	✓
Unlimited component failure repairs	✓	✓	✓	✓
Coverage from 1 to 4 years	✓	✓	✓	✓
Tiered Pricing	✓	✓	✓	✓
Shipping included	✓	✓	✓	✓
Single and multi-device packaging	✓	✓	✓	✓
24/7 customer service available	✓	✓	✓	✓
Replacement, if not repairable	✓	✓	✓	✓
Unlimited accidental damage repair		✓	✓	✓
Clip-on, always On case ❖		✓	✓	✓
Battery & power replacement program			✓ *	✓ *
Loss & Theft Coverage				✓

* *Limited to 1 claim per serial number*
❖ *Cases included for Chromebooks only*

See Terms & Conditions for more information

SHIELD COVERS COMPUTING DEVICES FROM MULTIPLE MANUFACTURERS:

acer ASUS DELL TOSHIBA DynaBook hp Lenovo Microsoft SAMSUNG

Trust Bluum for every aspect of your mobile device management—from purchase and deployment through repair, management, and end of life services.
Need more info? Contact sales@bluum.com

bluum | bluum.com

Sales: bluum.com/sales Demo: bluum.com/demo Website: bluum.com

bluum | SHIELD℠ Protection Program Plans

Protect your mobile devices with the most comprehensive warranty in the industry. SHIELD with Extended Warranty, ADP, ADP Plus and ADP Premium come with a zero cost of ownership guarantee. That means no budget surprises for repair or replacement of devices. The Accidental Damage Warranty protects devices from unforeseen mishaps caused by accidental drops and breakage.

SHIELD with Extended Warranty

Warranty Coverage Terms

- Device is protected for up to four (4) years, dependent on coverage purchased.
- Replacements will include new or 'like new' devices or parts of the same model/specifications, or those similar, if the same are not available.
- Purchaser is responsible for decommissioning the defective device from the Chrome Management Console prior to repair and for re-enrollment of the device when it is returned. **
- Customer must initiate repair by calling the Bluum toll-free customer service number at 1-888-314-4471 via email at service@bluum.com or by entering the information in the SHIELD Customer Service Portal.
- Bluum will provide packaging for return, and pay all costs associated with shipping, parts and labor to qualifying repairs.
- Warranty repairs must be returned to a designated Bluum service center. Service centers are located in Dallas, Texas and Markham, Ontario.
- Warranty commences on the date of invoice and ends on anniversary date based on length of coverage.
- Warranty does not cover wear and tear, software-related issues, unreasonable use, modification, tampering, damage caused by natural disaster or any other causes not specifically related to defective materials or workmanship.
- Bluum is not responsible for software or data losses of any kind, including during transit or while product is being tested or repaired.

* Does not apply to the device battery, which is covered per the manufacturer terms and conditions.
** Chromebook White Glove Service is not performed on replacement units.

bluum | SHIELD℠ Protection Program Plans

Protect your mobile devices with the most comprehensive warranty in the industry. SHIELD with ADP, ADP Plus and ADP Premium come with a zero cost of ownership guarantee.

That means no budget surprises for repair or replacement of devices. The Accidental Damage Warranty protects devices from unforeseen mishaps caused by accidental drops and breakage.

SHIELD with ADP

Warranty Coverage Terms

- Device is protected for up to four (4) years, dependent on coverage purchased.
- Warranty includes unlimited device damage claims per serial number. *
- Protective device cover must not be removed at any time for claim to be honored.
- Replacements will include new or 'like new' devices or parts of the same model/specifications, or those similar, if the same are not available.
- Purchaser is responsible for decommissioning the defective device from the Chrome Management Console prior to repair and for re-enrollment of the device when it is returned. **
- Customer must initiate repair by calling the Bluum toll-free customer service number at 1-888-314-4471 via email at service@bluum.com or by entering the information in the SHIELD Customer Service Portal.
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- Warranty commences on the date of invoice and ends on anniversary date based on length of coverage.
- Warranty does not cover wear and tear, software-related issues, unreasonable use, modification, tampering, damage caused by natural disaster or any other causes not specifically related to defective materials or workmanship.
- Accidental Damage cover includes spills, but does not include total submersion.
- Bluum is not responsible for software or data losses of any kind, including during transit or while product is being tested or repaired.

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bluum | SHIELD℠ Protection Program Plans

Protect your mobile devices with the most comprehensive warranty in the industry. SHIELD with ADP, ADP Plus and ADP Premium come with a zero cost of ownership guarantee.

That means no budget surprises for repair or replacement of devices. The Accidental Damage Warranty protects devices from unforeseen mishaps caused by accidental drops and breakage.

SHIELD with ADP Plus

Warranty Coverage Terms

- Device is protected for up to four (4) years, dependent on coverage purchased.
- Warranty includes unlimited device damage claims per serial number. *
- **Includes coverage for the device battery and AC adapter – limited to one (1) replacement over and above the manufacturer terms and conditions.**
- Protective device cover must not be removed at any time for claim to be honored.
- Replacements will include new or 'like new' devices or parts of the same model/specifications, or those similar, if the same are not available.
- Purchaser is responsible for decommissioning the defective device from the Chrome Management Console prior to repair and for re-enrollment of the device when it is returned. **
- Customer must initiate repair by calling the Bluum toll-free customer service number at 1-888-314-4471 via email at service@bluum.com or by entering the information in the SHIELD Customer Service Portal.
- Bluum will provide packaging for return, and pay all costs associated with shipping, parts and labor to qualifying repairs.
- Warranty repairs must be returned to a designated Bluum service center. Service centers are located in Dallas, Texas and Markham, Ontario.
- Warranty commences on the date of invoice and ends on anniversary date based on length of coverage.
- Warranty does not cover wear and tear, software-related issues, unreasonable use, modification, tampering, damage caused by natural disaster or any other causes not specifically related to defective materials or workmanship.
- Accidental Damage cover includes spills but does not include total submersion.
- Bluum is not responsible for software or data losses of any kind, including during transit or while product is being tested or repaired.

* Does not apply to the device battery, which is covered per the manufacturer terms and conditions.
** Chromebook White Glove Service is not performed on replacement units.

bluum | SHIELD℠ Protection Program Plans

Protect your mobile devices with the most comprehensive warranty in the industry. SHIELD with ADP, ADP Plus and ADP Premium come with a zero cost of ownership guarantee.

That means no budget surprises for repair or replacement of devices. The Accidental Damage Warranty protects devices from unforeseen mishaps caused by accidental drops and breakage.

SHIELD with ADP Premium

Warranty Coverage Terms

- Device is protected for up to four (4) years, dependent on coverage purchased.
- Warranty includes unlimited device damage claims per serial number. *
- **Includes coverage for the device battery and AC adapter – limited to one (1) replacement over and above the manufacturer terms and conditions.**
- **Coverage includes theft/loss devices. Theft/loss is limited to up to two percent (2%) of the total units purchased at one time or under warranty agreement (theft/loss clause applies to SHIELD ADP Premium warranty only). Bluum excludes replacement of lost or stolen stylus/EMR pen or AC Adapters. For units reported due to theft, a copy of a police report is required and must be submitted to Bluum with the claim. Further, in the instance of theft/loss, the end customer is required to set the device to "disable" (lock the device) in the Google Admin Console.**
- Protective device cover must not be removed at any time for claim to be honored.
- Replacements will include new or 'like new' devices or parts of the same model/specifications, or those similar, if the same are not available.
- Purchaser is responsible for decommissioning the defective device from the Chrome Management Console prior to repair and for re-enrollment of the device when it is returned. **
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** Chromebook White Glove Service is not performed on replacement units.

Optional Shield Warranties

Quote

#311382

02/07/2024

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)
4675 E. Cotton Center Blvd
Suite 155
Phoenix AZ 85040
www.bluum.com

Bill To
148201 Jefferson Elementary School District
1219 WHISPERING WIND DR
TRACY CA 95377

Ship To
Jefferson Elementary School District
SAN JOAQUIN
1219 WHISPERING WIND DR CA 95377

Memo:

Expires	Sales Rep	Contract	Terms
04/30/2024	818 Nicholas Gaskas		NEW

Qty	Item	MFG	Price	Ext. Price
1	**436677** OPTIONAL: 2 Year Bluum SHIELD Extended Warranty Includes: Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$30.00	$30.00
1	**436678** OPTIONAL: 3 Year Bluum SHIELD Extended Warranty Includes: Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$40.00	$40.00
1	**436679** OPTIONAL: 4 Year Bluum SHIELD Extended Warranty Includes: Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$50.00	$50.00
1	**436687** OPTIONAL: 2 Year Bluum SHIELD Accidental Damage Protection Warranty Includes: Accidental Damage Protection FREE Clip-on case Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$65.00	$65.00

311382

Quote

#311382

02/07/2024

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4675 E. Cotton Center Blvd
Suite 155
Phoenix AZ 85040
www.bluum.com

Qty	Item	MFG	Price	Ext. Price
1	**436688** OPTIONAL: 3 Year Bluum SHIELD Accidental Damage Protection Warranty Includes: Accidental Damage Protection FREE Clip-on case Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$76.00	$76.00
1	**436689** OPTIONAL: 4 Year Bluum SHIELD Accidental Damage Protection Warranty Includes: Accidental Damage Protection FREE Clip-on case Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$84.00	$84.00
1	**Product Required** OPTIONAL: 2 Year Bluum SHIELD ADP Plus Warranty Includes: Accidental Damage Protection FREE Clip-on case Battery/AC Adapter Coverage Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Bluum	$70.00	$70.00
1	**436698** OPTIONAL: 3 Year Bluum SHIELD ADP Plus Warranty Includes: Accidental Damage Protection FREE Clip-on case Battery/AC Adapter Coverage Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$81.00	$81.00
1	**436699** OPTIONAL: 4 Year Bluum SHIELD ADP Plus Warranty Includes: Accidental Damage Protection FREE Clip-on case Battery/AC Adapter Coverage Extension of OEM Warranty Unlimited Service Events Shipping Included for RMA Replacement if not repairable	Shield	$94.00	$94.00

311382

Quote

#311382

02/07/2024

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)
4675 E. Cotton Center Blvd
Suite 155
Phoenix AZ 85040
www.bluum.com

****Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.**

Subtotal	$590.00
Tax Total (7.75%)	$25.51
Shipping Cost	$0.00
Total	$615.51

To accept this quotation, sign here : _____

Printed Name/Title/Date : _____

Shipping and Billing Address listed on quote are accurate : [ ]Yes [ ]No

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311382

JEFFERSON SCHOOL DISTRICT
REQUEST FOR QUOTATION RFQ # JSD-0122-01

TITLE: 2023/24 Chromebooks/Chromebook Carts

USING AGENCY: JEFFERSON SCHOOL DISTRICT

ISSUE DATE: 01/22/2024

ISSUING AGENCY: Jefferson School District Technology Department

Proposals subject to the conditions made a part hereof will be received until **10:00 AM PST, 02/09/2024** for furnishing goods and/or services described herein. Results of the proposal will be available upon approval by the Jefferson School District Board of Education. Requests for clarification of this RFQ must be submitted in writing via email to nwatson@jsdtracy.com with a copy to jbridges@jsdtracy.com. Any such request must be received by the Director of Technology, 1219 Whispering Wind Dr., Tracy, CA 95377, **01/29/2024 by 2:00 PM PST**. The Director of Technology or his/her designee will make a response or determination of each request made by a proposer pursuant to this procedure. The written response or determination will be posted on http://www.jeffersonschooldistrict.com under Departments>Technology/Quotes.

The Jefferson School District Board of Education has the right to reject any and/or all proposals. Any proposals received after **10:00 AM PST, 02/09/2024** will not be considered for inclusion. Your proposal must conform to the specifications listed below or it will be rejected. Vendors are cautioned that this is a request for quotes, not a request to contract, and the district reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of Jefferson School District.

Proposals must be valid for a minimum period of **sixty (60) Total Days** from proposal submission date of **02/09/2024.**

Proposals must be emailed to: Jefferson School District, Attn: Nick Watson, nwatson@jsdtracy.com. The name of the proposer and the wording "**RFQ # JSD-0122-01** must be in the subject line.

Direct all inquiries for this RFQ to:

Nick Watson
Office of Technology
209-836-3388
nwatson@jsdtracy.com

Send all proposals for this RFQ to:

RE: RFQ # JSD-0920-01
Nick Watson
Director of Technology
E-mail: nwatson@jsdtracy.com

INTRODUCTION

Jefferson School District is looking to refresh and expand our current student-computing environment. Chromebooks have been determined to be the device most suitable for the current needs of the school district. The rapid boot time, remote management, previous use of Google Workspace, and initial cost are all factors in this decision.

We are seeking qualified responder(s) to supply the following Goods and/or Services. This equipment must comply with the following **MINIMUM** specifications:

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Processor:	Current Gen Intel or AMD processor
Memory:	**8GB minimum**
Storage:	32GB minimum
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Warranty:	1-year limited warranty
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off a state piggy-back contract such as WSCA
Additional:	Any other additional accessories and materials necessary for the equipment

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Licensing for Management Console from Google

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Current District Standard

JAR-Systems Elevate USB-C Charging Cart MC-6000

*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

COST SHEET

This sheet must also be included with all proposals. Please list the total cost associated with each indicated line as all inclusive. The sum total must match the total proposal cost. Please list the collective Sales Tax & Shipping Charges for all items separately on the space provided.

Chromebooks – QTY 1070

Cost: $325.65 $348,445.50

Licensing for Management Console from Google – QTY 1070

Cost: $29.99 $32,089.30

Chromebook Carts – QTY 23

Cost: $1,629.29 $37,473.67

CA State Recycling Fee for ALL Items

Cost: $4,280.00 $4,280.00

CA Sales Tax for ALL Items

Cost: $30,615.92 $30,615.92

Shipping for ALL Items

Cost: Included

TOTAL PROPOSAL COST

Cost: $452,904.39

mvation **A Minority Owned Small Business**

QUOTE NUMBER: 20240209-AR-004 *Quote expires in 30 days on **2024-03-10***

No.	Item Name	Description	Qty	Unit Price	Ext Price	Notes
1	3V2T8UT#ABA	HP INC.: HP Chromebook 14 G7 - Intel - Celeron - N4500 - 1.1GHz - Dual-Core - 2.8GHz - 14Inch - Touch Screen - 1366 x 768 - LPDDR4X - 8GB - 4266MHz - No Hard Drive Capacity / HDD - No Hard Drive / Spindle Speed - 32GB - No Optical Storage Type - Intel UHD Graphi	1,070	$325.65	$348,445.50	
2	CROS-SW-DIS-EDU-NEW	Google Chrome OS Management Console License - academic	1,070	$29.99	$32,089.30	
3	CORE36MSBP-SPLOCK	BRETFORD: Tablet, Chromebook Cart. Secures and recharges up to 36 devices. Includes 36 electrical outlets inside cart. Cart has 3 shelves divided equally into single compartments. 12 compartments per shelf. Front locking door	23	$1,629.29	$37,473.67	
4	CA Fee	CA State Recycling Fee	1	$4,280.00	$4,280.00	
5	CA Tax	CA Sales Tax 7.25%	1	$30,615.92	$30,615.92	
				Total:	**$452,904.39**	

For placing orders please use following information fedsales@mvation.com Vendor Name: Mvation Worldwide Inc.; 70 Glen St., STE 260, Glen Cove, NY-11542 Vendor Phone number: 408-688-5060 EXT 120 Vendor fax : 888-783-2323 ; CAGE code : 80Q48 ; DUN & BRADSTREET # 071960999; WAWF REGISTERED: YES; CCR: YES; UEI #: HNFLF1JCTF37.

For placing orders please use following information:
Vendor Name: Mvation Worldwide Inc.;
Branch Office: 70 Glen St., STE 260, Glen Cove, NY-11542
Vendor Phone number: 408-688-5060 EXT 120
Vendor fax : 888-783-2323 ;
CAGE code : 80Q48 ;
DUN & BRADSTREET # 071960999;
WAWF REGISTERED: YES;
CCR: YES;

Regards,

Abhi Ramteke (He/Him)

Sales Manager

Mvation Worldwide, Inc. | A Minority-owned Small Business

mvation A Minority Owned Small Business

70 Glen Street, Suite 260, Glen Cove, NY-11542

O: 408.688.5060 ext 108 | Fax: 888.783.2323 |

abhi@mvation.com | www.mvation.com

EIN/TIN:81-3800107 | DUNS:07-196-0999 | Cage Code:80Q48

Federal

GSA MAS IT Contract Number 47QTCA18D009F SIN (33411, 54151, 511210, 811212, OLM) / 47QSEA19D006X SIN (339940)

GSA 2GIT Airforce BPA # 47QTCA21A001U

NSWC IHEODTD BPA# N0017420A0036 SIN (5805)

GSA GSS BPA LENOVO # 47QTCA19A000M

DOD ESI BPA # N66001-21-A-0028

889 Compliant | DD 2345 Form Approved

State, Local & Educational

PEPPM California 2019 contract | CMAS contract 3-19-70-3638A | Ohio STS 0000258702 |

NCPA | Miami- Dade Dell Contract | ASI Cooperative | Texbuy Cooperative

ISO 9001:2015 | ISO 27001:2013 | ISO 20243:2018 Certified

CRN 2022 - Fast Growth 150 Rank 93 **| Inc. 5000** Rank 4432 **| Solution Provider 500** Rank 467

MicroAge
15210 S. 50th Street, Suite 180
Phoenix, Arizona 85044
United States
https://www.microage.com
(P) 800-544-8877

Quotation (Open)

Date
Jan 31, 2024 09:20 AM PST

Modified Date
Feb 01, 2024 07:53 AM PST

Quote #
1650208 - rev 1 of 1

Description
1070 Chromebooks

SalesRep
Burd, John
(P) 480-366-2241

Customer Contact
Watson, Nick
nwatson@jsdtracy.com

Customer
Jefferson School District
Watson, Nick
1219 Whispering Wind Drive
Tracy, CA 95377
United States
(P) (209) 836-3388

Bill To
Jefferson School District
1219 Whispering Wind Drive
Tracy, CA 95377
United States
(P) (209) 836-3388

Ship To
Jefferson School District
1219 Whispering Wind Drive
Tracy, CA 95377
United States
(P) (209) 836-3388

Customer PO:	**Terms:** Purchase Order (Net 30 Days)	**Ship Via:** FedEx Ground
Special Instructions:		**Carrier Account #:**

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		HP Chromebook 14 G7 Intel Celeron - N4500 / up to 2.8 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 32 GB eMMC - 14" touchscreen 1366 x 768 (HD) - 802.11a/b/g/n/ac/ax - jet black - kbd: US	3V2T8UT#ABA	Yes	1070	$325.43	$348,210.10
2		Google Chrome OS Management Console License - academic	CROS-SW-DIS-EDU-NEW	Yes	1070	$30.92	$33,084.40
3		JAR Systems Elevate Cart (charge only) - for 30 tablets / notebooks - lockable	MC-6032-USBC	Yes	23	$2,192.52	$50,427.96
4		California Recycling Fee For Monitors Less Than 15"	CARECYCLE<15	No	1070	$4.00	$4,280.00

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

See MicroAge Sales Terms and Conditions at https://www.microage.com/salesterms

Subtotal:	**$436,002.46**
Tax (8.2500%):	$35,617.10
Shipping:	$0.00
Misc:	$0.00
Total:	**$471,619.56**

VIVACITY TECH

BUY BETTER.

Providing Mobile Device Deployment Solutions to Schools Everywhere

Prepared For:

Jefferson School District

Request for Quotation RFQ # JSD-0122-01

Vivacity Tech PBC
641 Fairview Ave N
Suite #150
Saint Paul MN 55104

QUOTE INFO	ACCOUNT INFO
Quote# QUO3003964 Expires: 4/9/2024	**Account#** 70042
Project Name (1070) Lenovo 14e Chromebooks, (23) 36 Unit Carts RFP	**Account Name** Jefferson School District

PREPARED FOR	SALES REPRESENTATIVE
Nick Watson nwatson@jsdtracy.com	**Abby Erickson** aerickson@vivacitytech.com

SKU	PRODUCT	QTY	PRICE	TOTAL
82W60001US	Lenovo 14e Chromebook G3 - Intel/8GB/128GB - Touch - New	1,070	$451.00	**$482,570.00**
CROSSWDISEDUNEW	Chrome OS Education License	1,070	$32.00	**$34,240.00**
VTCART-C36-GY	Vivacity Tech Smart Charging Cart - 36-Unit - Grey - New	23	$825.00	**$18,975.00**
SVC-WIRE	Vivacity Tech Pre-Wiring Service	23	$100.00	**$2,300.00**
VT-AD-USBC-65	Vivacity Tech 65W USB-C AC Adapter	828	$18.00	**$14,904.00**
SVC-PRO	Cart Assembly Service	23	$5.00	**$115.00**
FEE-EWST	Vivacity Tech CA E-Waste Fee	1,070	$4.00	**$4,280.00**
FEE-S&H	Vivacity Tech Shipping & Handling	1	$3,300.00	**$3,300.00**

Notes: Credit Card payments are subject to a 3% fee.

Contract: CMAS (3-20-70-3813A)

Subtotal: $560,684.00

Tax Total: $45,903.33

Grand Total: $606,587.33

Vivacity Tech reserves the right to assign any order to our vendor Assignment of Funds programs. The programs are a beneficial way for Vivacity to accommodate to education or government end user orders. Please note that under these programs, the remittance address may change and additional paperwork may be required. Should this order be allocated to one of these programs, the Vivacity procurement team will follow-up further communication. We thank you in advance for your assistance in facilitating Vivacity's participation in these beneficial partnership programs. Pricing provided on Quotes expires on the expiration date stated on each Quote or while supplies last. If pricing is no longer accurate at the time of purchase your dedicated Account Manager will work with you to create an updated Quote. We're excited about this opportunity to work with you and your school district. If you have questions or concerns, please check with your dedicated Account Manager listed on this quote, or contact our Sales Team at (877) 731-2069 option 1 or sales@vivacitytech.com. Vivacity Tech is the first Public Benefit Corporation to provide hardware technology to schools, as such we are required to give back a portion of our profits to schools for technology purposes. We believe we have a responsibility to ensure our nation's students succeed. Our efforts go far beyond selling products and begin with our team forming long-lasting partnerships focused on school districts' success.

Product Description: Lenovo 14e Chromebook Gen 3 82W60001US 14" Touchscreen Chromebook - Full HD - 1920 x 1080 - Intel N200 Quad-core (4 Core) - 8 GB Total RAM - 8 GB On-board Memory - 128 GB Flash Memory - Storm Gray

Manufacturer: Lenovo
Mfr #: 82W60001US

Lenovo 14e Chromebook Gen 3 82W60001US 14" Touchscreen Chromebook - Full HD - 1920 x 1080 - Intel N200 Quad-core (4 Core) - 8 GB Total RAM - 8 GB On-board Memory - 128 GB Flash Memory - Storm Gray
Intel Chip - ChromeOS - Intel UHD Graphics - In-plane Switching (IPS) Technology - English Keyboard - Front Camera/Webcam - 14 Hours Battery Run Time - IEEE 802.11ax Wireless LAN Standard

Manufacturer Warranty: 1 Year Onsite
Add'l Return Info: All Defects call Lenovo 800-426-7378
Weight: 0.1
Shipping Depth: 8.5
Shipping Height: 0.8
Shipping Width: 12.8
Master Pack Qty: 1
Country of Origin: CHINA

General Information

Manufacturer: Lenovo Group Limited
Manufacturer Part Number: 82W60001US
Manufacturer Website Address: www.lenovo.com/us/en/
Brand Name: Lenovo
Product Line: 14e Chromebook Gen 3
Product Model: 82W60001US
Product Name: 14e Chromebook Gen 3 82W60001US
Marketing Information:
Student Chromebooks | Chromebooks for the classroom and beyond

Trusted by teachers and students across the world, Chromebooks are fast, easy to use, secure, and affordable. Access to the extensive library of apps in the Chrome Web Store and Google Play gives learners tools for schoolwork, collaboration, and exploration.

Product Type: Chromebook

Technical Information

Release Month: March
Release Year: 2023

Processor

Processor Manufacturer: Intel
Processor Model: N200
Processor Core: Quad-core (4 Core)
Maximum Turbo Speed: 3.70 GHz

Chipset

Chipset Manufacturer: Intel

Memory

Total Installed System Memory: 8 GB
System Memory Speed: 4800 MHz
System Memory Form Factor: On-board
On-board Memory: 8 GB
On-board Memory Technology: LPDDR5

Storage

Drive Type: Flash
Flash Memory Capacity: 128 GB

Display & Graphics

Screen Size: 14"
Display Screen Technology: In-plane Switching (IPS) Technology
Screen Mode: Full HD
Screen Resolution: 1920 x 1080
Touchscreen: Yes
Graphics Controller Manufacturer: Intel
Graphics Controller Model: UHD Graphics
Graphics Memory Technology: LPDDR5
Graphics Memory Accessibility: Shared

Network & Communication

Wireless LAN: Yes
Wireless LAN Standard: IEEE 802.11ax
Wimax: No
Bluetooth: Yes
WWAN Supported: No

Built-in Devices

Front Camera/Webcam: Yes
Finger Print Reader: No

Interfaces/Ports

HDMI: Yes
Total Number of USB Ports: 3
Number of USB 3.2 Gen 1 Ports: 2
Number of USB 3.2 Gen 2 Type-C Ports: 1
Network (RJ-45): No

Operating System

Operating System Platform: ChromeOS
Operating System: ChromeOS

Input Devices

Keyboard Backlight: Yes
Keyboard Localization: English

Battery Information

Maximum Battery Run Time: 14 Hours

Power Description

Maximum Power Supply Wattage: 65 W
Power Plug Type: Type C

Physical Characteristics

Product Color: Storm Gray
Height: 0.67"
Width: 12.8"
Depth: 8.5"
Weight (Approximate): 3.20 lb

Miscellaneous

Package Contents:

- 14e Chromebook Gen 3 82W60001US
- AC Adapter

Features: Anti-glare Screen
Energy Star: Yes
Environmentally Friendly: Yes
Environmental Certification: ENERGY STAR 8.0
Environmental Certification: EPEAT Gold
Environmental Certification: ErP Lot 26
Environmental Certification: TCO Certified 9.0
Environmental Certification: ErP Lot 6
Environmental Certification: RoHS
TCO Certified: Yes

Warranty

Limited Warranty: 1 Year
Additional Warranty Information:
1-year, Mail-in

Product Description: Lenovo Premium Care Plus - Extended Warranty - 3 Year - Warranty

Manufacturer: Lenovo
Mfr #: 5WS1J38566

Lenovo Premium Care Plus - Extended Warranty - 3 Year - Warranty
On-site - Maintenance - Parts & Labor

Manufacturer Warranty: 3 Year Premium Care Plus
Add'l Return Info: All Defects call Lenovo 800-426-7378
Weight: 0.0
Shipping Depth: 1.0
Shipping Height: 1.0
Shipping Width: 1.0
Master Pack Qty: 1
Country of Origin: UNITED STATES

General Information

Manufacturer: Lenovo Group Limited
Manufacturer Part Number: 5WS1J38566
Manufacturer Website Address: www.lenovo.com/us/en/
Brand Name: Lenovo
Service Name: Premium Care Plus - Extended Warranty
Product Type: Warranty

Service Information

Service Main Type: Maintenance
Service Characteristic: Parts & Labor
Provided Support: Accidental Damage Protection
Provided Support: Email Support
Provided Support: Parts Replacement
Provided Support: Web Support
Provided Support: Phone Support
Provided Support: Repair
Service Response Time: Next Business Day - Parts and Labor
Service Location: On-site
Service Duration: 3 Year
Product Supported: Lenovo 100e (1st Gen) 81CY|Lenovo 100e (2nd Gen) 81M8, 82GJ|Lenovo 100e Chromebook (2nd Gen) AST 82LS|Lenovo 100e Chromebook Gen 3 82J7, 82J8, 82UY, 82V0|Lenovo 100w Gen 3 82HY, 82J0|Lenovo 10w 82ST|Lenovo 14w 81MQ|Lenovo 14w Gen 2 82N8, 82N9|Lenovo 300e (1st Gen) 81FY|Lenovo 300e (2nd Gen) 81M9, 82GK|Lenovo 300e Chromebook Gen 3 82J9, 82JA|Lenovo 300w Gen 3 82J1, 82J2|Lenovo 500e Chromebook Gen 3 82JB, 82JC|Lenovo 500w Gen 3 82J3, 82J4|Lenovo N22 80S6|Lenovo V110-14IAP 80TF|Lenovo V110-15AST 80TD|Lenovo V110-15IAP 80TG|Lenovo V110-15IKB 80TH|Lenovo V110-15ISK 80TL|Lenovo V110-17IKB 80V2|Lenovo V110-17ISK 80VM|Lenovo V130-14IGM 81HM|Lenovo V130-14IKB 81HQ|Lenovo V130-15IGM 81HL|Lenovo V130-15IKB 81HN|Lenovo V14 G2 ALC 82KC|Lenovo V14 G2 IJL 82QX|Lenovo V14 G2 ITL 82KA, 82NM|Lenovo V14 G3 ABA 82TU|Lenovo V14 G3 IAP 82TS|Lenovo V14 IGL 82C2|Lenovo V145-14AST 81MS|Lenovo V145-15AST 81MT|Lenovo V14-ADA 82C6|Lenovo V14-ARE 82DQ|Lenovo V14-IIL 82C4|Lenovo V14-IKB 81YA|Lenovo V14-IML 82NA|Lenovo V14-IWL 81YB|Lenovo V15 G2 ALC 82KD|Lenovo V15 G2 IJL 82QY|Lenovo V15 G2 ITL 82KB, 82ME|Lenovo V15 G3 ABA 82TV|Lenovo V15 G3 IAP 82TT|Lenovo V15 IML 82NB, 82NQ|Lenovo V155-15API 81V5|Lenovo V15-ADA 82C7|Lenovo V15-IGL 82C3, 82NN|Lenovo V15-IIL 82C5|Lenovo V15-IKB 81YD|Lenovo V15-IWL 81YE|Lenovo V17 G2 ITL 82NX|Lenovo V17 G3 IAP 82U1|Lenovo V17 IIL 82GX|Lenovo V310-14IKB 80T2|Lenovo V310-14ISK 80SX|Lenovo V310-15IKB 80T3|Lenovo V310-15ISK 80SY|Lenovo V320-17IKB 81AH, 81CN|Lenovo V320-17ISK 81B6|Lenovo V330-14ARR 81B1|Lenovo V330-141KB 81B0|Lenovo V330-14|SK 81AY|Lenovo V330-151KB 81AX|Lenovo V330-15|SK 81AW|Lenovo V340-17|WL 81 RG

RFQ 0122-01 Decision Matrix

	Vendor:	ODP Business Solutions	Dell	CDWG	SHI	Arey Jones	BJD Tech	Bluum	Mvation	MicroAge	Vivacity
		$352,516.46	$346,664.04	$432,231.95	$466,219.50	$432,627.00	$453,731.38	$415,989.34	$452,904.59	$471,619.56	$606,587.33
Criteria	**Weight**	**Score**	**Score**	**Score**	**Score**	**Score**	**Score**	**Score**	**Score**	**Score**	**Score**
Cost	50	49	50	40	37	40	38	41	38	36	28
Specs	40	40	35	38	40	40	40	35	38	40	35
Experience	10	10	10	10	10	5	5	0	0	0	0
Total	**100**	**99**	**95**	**88**	**87**	**85**	**83**	**76**	**76**	**76**	**63**

Vendor Selected: **ODP Business Solutions**

Approved By:

Print Name Nicholas Watson

Signature DocuSigned by: Nicholas Watson A11BEC6ADC50444...

Title Director of Information Technology

Date: 2/13/2024